

Table 1. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
April 2009, March 2009 and April 2008

Item	April 2009 ^{P/}	April 2008	Percent Growth/ (Decline) Rate	April 2009 ^{P/}	March 2009	Percent Growth/ (Decline) Rate
Number of Plans Sold	13,753	17,806	(22.76)	13,753	14,643	(6.08)
Education	827	677	22.16	827	380	117.63
Life	10,690	13,015	(17.86)	10,690	11,584	(7.72)
Pension	2,236	4,114	(45.65)	2,236	2,679	(16.54)
Sales (Peso Amount)	701,153,935	1,114,768,487	(37.10)	701,153,935	797,109,287	(12.04)
Education	54,076,221	113,299,569	(52.27)	54,076,221	44,109,785	22.59
Life	391,332,943	467,331,024	(16.26)	391,332,943	492,479,825	(20.54)
Pension	255,744,771	534,137,894	(52.12)	255,744,771	260,519,676	(1.83)
Initial Collection (In pesos)	75,416,168	108,074,360	(30.22)	75,416,168	91,699,947	(17.76)
Education	8,200,813	13,389,772	(38.75)	8,200,813	5,146,511	59.35
Life	23,696,506	28,556,878	(17.02)	23,696,506	26,915,811	(11.96)
Pension	43,518,849	66,127,709	(34.19)	43,518,849	59,637,625	(27.03)

Note: Details may not add up to totals due to rounding-off of figures.

^{P/} Preliminary figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports submitted
by Pre-Need Corporation to SEC
Prepared by: NTD, 11 June 2009

Table 2. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
April 2009 and April 2008

Item	April 2009 ^{P/}		April 2008		Percent Growth/ (Decline) Rate
	Total	Percent to Total	Total	Percent to Total	
Number of Plans Sold	13,753	100.00	17,806	100.00	(22.76)
Education	827	6.01	677	3.80	22.16
Life	10,690	77.73	13,015	73.09	(17.86)
Pension	2,236	16.26	4,114	23.10	(45.65)
Sales (Peso Amount)	701,153,935	100.00	1,114,768,487	100.00	(37.10)
Education	54,076,221	7.71	113,299,569	10.16	(52.27)
Life	391,332,943	55.81	467,331,024	41.92	(16.26)
Pension	255,744,771	36.47	534,137,894	47.91	(52.12)
Initial Collection (In pesos)	75,416,168	100.00	108,074,360	100.00	(30.22)
Education	8,200,813	10.87	13,389,772	12.39	(38.75)
Life	23,696,506	31.42	28,556,878	26.42	(17.02)
Pension	43,518,849	57.70	66,127,709	61.19	(34.19)

Note: Details may not add up to totals due to rounding-off of figures.

^{P/} Preliminary figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports submitted
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 Prepared by: NTD, 11 June 2009

Table 3. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS

January - April 2009 & January - April 2008

Item	January – April 2009 ^{P/}		January – April 2008		Percent Growth/ (Decline) Rate
	Total	Percent to Total	Total	Percent to Total	
Number of Plans Sold	76,635	100.00	71,631	100.00	6.99
Education	2,094	2.73	3,461	4.83	(39.50)
Life	62,863	82.03	49,998	69.80	25.73
Pension	11,678	15.24	18,172	25.37	(35.74)
Sales (Peso Amount)	3,953,096,136	100.00	5,138,725,418	100.00	(23.07)
Education	227,265,734	5.75	592,275,516	11.53	(61.63)
Life	2,417,401,021	61.15	1,834,896,808	35.71	31.75
Pension	1,308,429,381	33.10	2,711,553,094	52.77	(51.75)
Initial Collection (In pesos)	439,270,207	100.00	509,042,442	100.00	(13.71)
Education	28,744,254	6.54	70,679,378	13.88	(59.33)
Life	131,728,960	29.99	120,604,727	23.69	9.22
Pension	278,796,993	63.47	317,758,336	62.42	(12.26)

Note: Details may not add up to totals due to rounding-off of figures.

^{P/} Preliminary figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports

Prepared by: NTD, 11 June 2009