

Table 1. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
March 2009, February 2009 and March 2008

Item	March 2009 ^{P/}	March 2008	Percent Growth/ (Decline) Rate	March 2009 ^{P/}	February 2009	Percent Growth/ (Decline) Rate
Number of Plans Sold	14,643	19,478	(24.82)	14,643	21,929	(33.23)
Education	380	993	(61.73)	380	439	(13.44)
Life	11,584	13,372	(13.37)	11,584	18,454	(37.23)
Pension	2,679	5,113	(47.60)	2,679	3,036	(11.76)
Sales (Peso Amount)	797,109,287	1,489,717,258	(46.49)	797,109,287	1,090,875,503	(26.93)
Education	44,109,785	200,668,045	(78.02)	44,109,785	66,715,599	(33.88)
Life	492,479,825	498,835,385	(1.27)	492,479,825	696,999,595	(29.34)
Pension	260,519,676	790,213,828	(67.03)	260,519,676	327,160,309	(20.37)
Initial Collection (In pesos)	91,699,947	163,031,086	(43.75)	91,699,947	91,716,464	(0.02)
Education	5,146,511	25,656,792	(79.94)	5,146,511	8,125,110	(36.66)
Life	26,915,811	33,287,272	(19.14)	26,915,811	32,824,146	(18.00)
Pension	59,637,625	104,087,022	(42.70)	59,637,625	50,767,208	17.47

Note: Details may not add up to totals due to rounding-off of figures.

^{P/} Preliminary figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports submitted
 by Pre-Need Corporation to SEC
 Prepared by: NTD, 25 May 2009

**Table 2. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
March 2009 and March 2008**

Item	March 2009 ^{P/}		March 2008		Percent Growth/ (Decline) Rate
	Total	Percent to Total	Total	Percent to Total	
Number of Plans Sold	14,643	100.00	19,478	100.00	(24.82)
Education	380	2.60	993	5.10	(61.73)
Life	11,584	79.11	13,372	68.65	(13.37)
Pension	2,679	18.30	5,113	26.25	(47.60)
Sales (Peso Amount)	797,109,287	100.00	1,489,717,258	100.00	(46.49)
Education	44,109,785	5.53	200,668,045	13.47	(78.02)
Life	492,479,825	61.78	498,835,385	33.49	(1.27)
Pension	260,519,676	32.68	790,213,828	53.04	(67.03)
Initial Collection (In pesos)	91,699,947	100.00	163,031,086	100.00	(43.75)
Education	5,146,511	5.61	25,656,792	15.74	(79.94)
Life	26,915,811	29.35	33,287,272	20.42	(19.14)
Pension	59,637,625	65.04	104,087,022	63.84	(42.70)

Note: Details may not add up to totals due to rounding-off of figures.

^{P/} Preliminary figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

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Table 3. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS

January - March 2009 & January - March 2008

Item	January - March 2009 ^{P/}		January - March 2008		Percent Growth/ (Decline) Rate
	Total	Percent to Total	Total	Percent to Total	
Number of Plans Sold	62,882	100.00	53,825	100.00	16.83
Education	1,267	2.01	2,784	5.17	(54.49)
Life	52,173	82.97	36,983	68.71	41.07
Pension	9,442	15.02	14,058	26.12	(32.84)
Sales (Peso Amount)	3,251,942,201	100.00	4,023,956,932	100.00	(19.19)
Education	173,189,513	5.33	478,975,947	11.90	(63.84)
Life	2,026,068,078	62.30	1,367,565,784	33.99	48.15
Pension	1,052,684,610	32.37	2,177,415,201	54.11	(51.65)
Initial Collection (In pesos)	363,854,039	100.00	400,968,082	100.00	(9.26)
Education	20,543,441	5.65	57,289,606	14.29	(64.14)
Life	108,032,454	29.69	92,047,849	22.96	17.37
Pension	235,278,144	64.66	251,630,628	62.76	(6.50)

Note: Details may not add up to totals due to rounding-off of figures.

^{P/} Preliminary figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports submitted

Pre-Need Corporation to SEC

Prepared by: NTD, 25 May 2009