

Table 1. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
April 2005, March 2006, and April 2006

Item	April 2006 ^{P/}	April 2005	Percent Growth/ (Decline) Rate	April 2006 ^{P/}	March 2006 ^{r/}	Percent Growth/ (Decline) Rate
Number of Plans Sold	14,380	33,252	(56.75)	14,380	22,130	(35.02)
Education	2,697	4,352	(38.03)	2,697	3,023	(10.78)
Life	5,609	12,826	(56.27)	5,609	5,950	(5.73)
Pension	6,074	16,074	(62.21)	6,074	13,157	(53.83)
Sales (Peso Amount)	1,206,955,767	2,218,339,661	(45.59)	1,206,955,767	1,687,976,347	(28.50)
Education	335,041,955	472,475,393	(29.09)	335,041,955	380,223,518	(11.88)
Life	201,476,427	309,273,799	(34.85)	201,476,427	236,557,494	(14.83)
Pension	670,437,385	1,436,590,469	(53.33)	670,437,385	1,071,195,334	(37.41)
Initial Collection (In pesos)	127,939,751	252,493,567	(49.33)	127,939,751	201,107,445	(36.38)
Education	30,785,705	47,576,694	(35.29)	30,785,705	35,231,573	(12.62)
Life	15,297,267	16,144,926	(5.25)	15,297,267	22,797,008	(32.90)
Pension	81,856,780	188,771,946	(56.64)	81,856,780	143,078,864	(42.79)

Note: Details may not add up to totals due to rounding-off of figures.

^{P/} Preliminary figures.

^{r/} Revised figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports
 Prepared by: NTD, 29 May 2006

Table 2. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
April 2005 and April 2006

Item	April 2006 ^{P/}		April-05		Percent Growth/ (Decline) Rate
	Total	Percent to Total	Total	Percent to Total	
Number of Plans Sold	14,380	100.00	33,252	100.00	(56.75)
Education	2,697	18.76	4,352	13.09	(38.03)
Life	5,609	39.01	12,826	38.57	(56.27)
Pension	6,074	42.24	16,074	48.34	(62.21)
Sales (Peso Amount)	1,206,955,767	100.00	2,218,339,661	100.00	(45.59)
Education	335,041,955	27.76	472,475,393	21.30	(29.09)
Life	201,476,427	16.69	309,273,799	13.94	(34.85)
Pension	670,437,385	55.55	1,436,590,469	64.76	(53.33)
Initial Collection (In pesos)	127,939,751	100.00	252,493,567	100.00	(49.33)
Education	30,785,705	24.06	47,576,694	18.84	(35.29)
Life	15,297,267	11.96	16,144,926	6.39	(5.25)
Pension	81,856,780	63.98	188,771,946	74.76	(56.64)

Note: Details may not add up to totals due to rounding-off of figures.

^{P/} Preliminary figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports
 Prepared by: NTD, 29 May 2006

Table 3. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
January - April 2005 & January - April 2006

Item	January - April 2006 ^{P/}		January - April 2005		Percent Growth/ (Decline) Rate
	Total	Percent to Total	Total	Percent to Total	
Number of Plans Sold	79,638	100.00	140,285	100.00	(43.23)
Education	11,430	14.35	25,339	18.06	(54.89)
Life	23,906	30.02	58,056	41.38	(58.82)
Pension	44,302	55.63	56,890	40.55	(22.13)
Sales (Peso Amount)	6,429,039,099	100.00	9,158,901,481	100.00	(29.81)
Education	1,430,171,902	22.25	2,927,459,529	31.96	(51.15)
Life	887,100,113	13.80	1,933,045,713	21.11	(54.11)
Pension	4,111,767,084	63.96	4,298,396,238	46.93	(4.34)
Initial Collection (In pesos)	776,541,617	100.00	973,973,974	100.00	(20.27)
Education	136,394,542	17.56	288,854,738	29.66	(52.78)
Life	78,878,967	10.16	174,127,150	17.88	(54.70)
Pension	561,268,107	72.28	510,992,086	52.46	9.84

Note: Details may not add up to totals due to rounding-off of figures.

^{P/} Preliminary figures.

Source of Basic Data: Monthly Sales Reports
Prepared by: NTD, 29 May 2006