

**Table 1. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS**  
**April 2008, March 2008 and April 2007**

| Item                          | April 2008 P/ | April 2007    | Percent Growth/<br>(Decline)<br>Rate | April 2008 P/ | March 2008<br>R/ | Percent Growth/<br>(Decline)<br>Rate |
|-------------------------------|---------------|---------------|--------------------------------------|---------------|------------------|--------------------------------------|
| Number of Plans Sold          | 17,806        | 14,227        | 25.16                                | 17,806        | 19,478           | (8.58)                               |
| Education                     | 677           | 926           | (26.89)                              | 677           | 993              | (31.82)                              |
| Life                          | 13,015        | 7,980         | 63.10                                | 13,015        | 13,372           | (2.67)                               |
| Pension                       | 4,114         | 5,321         | (22.68)                              | 4,114         | 5,113            | (19.54)                              |
| Sales (Peso Amount)           | 1,114,768,487 | 1,246,394,928 | (10.56)                              | 1,114,768,487 | 1,489,717,258    | (25.17)                              |
| Education                     | 113,299,569   | 147,194,684   | (23.03)                              | 113,299,569   | 200,668,045      | (43.54)                              |
| Life                          | 467,331,024   | 290,344,124   | 60.96                                | 467,331,024   | 498,835,385      | (6.32)                               |
| Pension                       | 534,137,894   | 808,856,120   | (33.96)                              | 534,137,894   | 790,213,828      | (32.41)                              |
| Initial Collection (In pesos) | 108,074,360   | 166,127,542   | (34.94)                              | 108,074,360   | 163,031,086      | (33.71)                              |
| Education                     | 13,389,772    | 15,002,596    | (10.75)                              | 13,389,772    | 25,656,792       | (47.81)                              |
| Life                          | 28,556,878    | 22,023,753    | 29.66                                | 28,556,878    | 33,287,272       | (14.21)                              |
| Pension                       | 66,127,709    | 129,101,193   | (48.78)                              | 66,127,709    | 104,087,022      | (36.47)                              |

Note: Details may not add up to totals due to rounding-off of figures.

P/ Preliminary figures.

r/ Revised figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports

Prepared by: NTD. 15 May 2008

Table 2. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS  
April 2008 and April 2007

| Item                          | April 2008 P/ |                     | April 2007    |                     | Percent Growth/<br>(Decline)<br>Rate |
|-------------------------------|---------------|---------------------|---------------|---------------------|--------------------------------------|
|                               | Total         | Percent to<br>Total | Total         | Percent to<br>Total |                                      |
| Number of Plans Sold          | 17,806        | 100.00              | 14,227        | 100.00              | 25.16                                |
| Education                     | 677           | 3.80                | 926           | 6.51                | (26.89)                              |
| Life                          | 13,015        | 73.09               | 7,980         | 56.09               | 63.10                                |
| Pension                       | 4,114         | 23.10               | 5,321         | 37.40               | (22.68)                              |
| Sales (Peso Amount)           | 1,114,768,487 | 100.00              | 1,246,394,928 | 100.00              | (10.56)                              |
| Education                     | 113,299,569   | 10.16               | 147,194,684   | 11.81               | (23.03)                              |
| Life                          | 467,331,024   | 41.92               | 290,344,124   | 23.29               | 60.96                                |
| Pension                       | 534,137,894   | 47.91               | 808,856,120   | 64.90               | (33.96)                              |
| Initial Collection (In pesos) | 108,074,360   | 100.00              | 166,127,542   | 100.00              | (34.94)                              |
| Education                     | 13,389,772    | 12.39               | 15,002,596    | 9.03                | (10.75)                              |
| Life                          | 28,556,878    | 26.42               | 22,023,753    | 13.26               | 29.66                                |
| Pension                       | 66,127,709    | 61.19               | 129,101,193   | 77.71               | (48.78)                              |

Note: Details may not add up to totals due to rounding-off of figures.

P/ Preliminary figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports  
Prepared by: NTD, 15 May 2008

Table 3. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS

January - April 2008 & January - April 2007

| Item                          | January - April 2008 P/ |                  | January - April 2007 |                  | Percent Growth/<br>(Decline)<br>Rate |
|-------------------------------|-------------------------|------------------|----------------------|------------------|--------------------------------------|
|                               | Total                   | Percent to Total | Total                | Percent to Total |                                      |
| Number of Plans Sold          | 71,631                  | 100.00           | 69,221               | 100.00           | 3.48                                 |
| Education                     | 3,461                   | 4.83             | 9,106                | 13.15            | (61.99)                              |
| Life                          | 49,998                  | 69.80            | 32,143               | 46.44            | 55.55                                |
| Pension                       | 18,172                  | 25.37            | 27,972               | 40.41            | (35.04)                              |
| Sales (Peso Amount)           | 5,138,725,418           | 100.00           | 6,511,386,000        | 100.00           | (21.08)                              |
| Education                     | 592,275,516             | 11.53            | 1,262,544,517        | 19.39            | (53.09)                              |
| Life                          | 1,834,896,808           | 35.71            | 1,264,574,154        | 19.42            | 45.10                                |
| Pension                       | 2,711,553,094           | 52.77            | 3,984,267,329        | 61.19            | (31.94)                              |
| Initial Collection (In pesos) | 509,042,442             | 100.00           | 806,199,367          | 100.00           | (36.86)                              |
| Education                     | 70,679,378              | 13.88            | 116,443,881          | 14.44            | (39.30)                              |
| Life                          | 120,604,727             | 23.69            | 116,599,583          | 14.46            | 3.43                                 |
| Pension                       | 317,758,336             | 62.42            | 573,155,902          | 71.09            | (44.56)                              |

Note: Details may not add up to totals due to rounding-off of figures.

P/ Preliminary figures.

Source of Basic Data: Monthly Sales Reports

Prepared by: NTD, 15 May 2008