

Table 1. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
February 2005, January and February 2006

Item	February 2006 ^{P/}	February 2005	Percent Growth/ (Decline) Rate	February 2006 ^{P/}	January 2006	Percent Growth/ (Decline) Rate
Number of Plans Sold	22,624	35,099	(35.54)	22,624	20,610	9.77
Education	2,640	7,886	(66.52)	2,640	3,070	(14.01)
Life	5,472	12,604	(56.59)	5,472	6,875	(20.41)
Pension	14,512	14,609	(0.66)	14,512	10,665	36.07
Sales (Peso Amount)	1,816,137,718	2,187,333,192	(16.97)	1,816,137,718	1,719,101,767	5.64
Education	327,175,429	921,545,423	(64.50)	327,175,429	387,731,000	(15.62)
Life	214,820,986	491,873,852	(56.33)	214,820,986	234,245,206	(8.29)
Pension	1,274,141,304	773,913,917	64.64	1,274,141,304	1,097,125,561	16.13
Initial Collection (In pesos)	240,173,717	216,150,933	11.11	240,173,717	207,531,704	15.73
Education	31,352,177	89,539,715	(64.99)	31,352,177	39,025,088	(19.66)
Life	19,017,848	47,736,348	(60.16)	19,017,848	21,766,844	(12.63)
Pension	189,803,691	78,874,870	140.64	189,803,691	146,739,772	29.35

Note: Details may not add up to totals due to rounding-off of figures.

^{P/} Preliminary figures.

^{R/} Revised figures to 23,859 from 22,448 for number of plans, P1,394.3M from P1,340.5M for Sales and P135.3M from P128.8M for Initial collection which were reported in the August 2005 Consolidated Sales Report.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports

Prepared by: NTD, 29 March 2006

Table 2. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
February 2005 and February 2006

Item	February 2006 ^{P/}		February 2005		Percent Growth/ (Decline) Rate
	Total	Percent to Total	Total	Percent to Total	
Number of Plans Sold	22,624	100.00	35,099	100.00	(35.54)
Education	2,640	11.67	7,886	22.47	(66.52)
Life	5,472	24.19	12,604	35.91	(56.59)
Pension	14,512	64.14	14,609	41.62	(0.66)
Sales (Peso Amount)	1,816,137,718	100.00	2,187,333,192	100.00	(16.97)
Education	327,175,429	18.01	921,545,423	42.13	(64.50)
Life	214,820,986	11.83	491,873,852	22.49	(56.33)
Pension	1,274,141,304	70.16	773,913,917	35.38	64.64
Initial Collection (In pesos)	240,173,717	100.00	216,150,933	100.00	11.11
Education	31,352,177	13.05	89,539,715	41.42	(64.99)
Life	19,017,848	7.92	47,736,348	22.08	(60.16)
Pension	189,803,691	79.03	78,874,870	36.49	140.64

Note: Details may not add up to totals due to rounding-off of figures.

^{P/} Preliminary figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports
 Prepared by: NTD, 29 March 2006

Table 3. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
January - February 2005 & January - February 2006

Item	January - February 2006 ^{P/}		January - February 2005		Percent Growth/ (Decline) Rate
	Total	Percent to Total	Total	Percent to Total	
Number of Plans Sold	43,234	100.00	69,356	100.00	(37.66)
Education	5,710	13.21	14,498	20.90	(60.62)
Life	12,347	28.56	28,132	40.56	(56.11)
Pension	25,177	58.23	26,726	38.53	(5.80)
Sales (Peso Amount)	3,535,239,485	100.00	4,398,718,461	100.00	(19.63)
Education	714,906,429	20.22	1,678,173,186	38.15	(57.40)
Life	449,066,192	12.70	1,112,801,032	25.30	(59.65)
Pension	2,371,266,865	67.08	1,607,744,243	36.55	47.49
Initial Collection (In pesos)	447,705,421	100.00	448,949,632	100.00	(0.28)
Education	70,377,265	15.72	165,729,103	36.91	(57.53)
Life	40,784,693	9.11	115,966,941	25.83	(64.83)
Pension	336,543,464	75.17	167,253,587	37.25	101.22

Note: Details may not add up to totals due to rounding-off of figures.

^{P/} Preliminary figures.

Source of Basic Data: Monthly Sales Reports

Prepared by: NTD, 29 March 2006