

Table 1. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
February 2008, January 2008 and February 2007

Item	February 2008 P/	February 2007	Percent Growth/ (Decline) Rate	February 2008 P/	January 2008 R/	Percent Growth/ (Decline) Rate
Number of Plans Sold	17,939	19,666	(8.78)	17,939	16,408	9.33
Education	884	2,471	(64.23)	884	907	(2.54)
Life	12,164	9,757	24.67	12,164	11,447	6.26
Pension	4,891	7,438	(34.24)	4,891	4,054	20.65
Sales (Peso Amount)	1,432,405,102	1,703,999,120	(15.94)	1,432,405,102	1,101,834,572	30.00
Education	141,747,894	319,719,082	(55.66)	141,747,894	136,560,008	3.80
Life	453,143,780	371,864,501	21.86	453,143,780	415,586,620	9.04
Pension	837,513,428	1,012,415,537	(17.28)	837,513,428	549,687,945	52.36
Initial Collection (In pesos)	127,649,696	196,495,286	(35.04)	127,649,696	110,287,300	15.74
Education	14,889,668	27,810,298	(46.46)	14,889,668	16,743,146	(11.07)
Life	31,426,540	30,867,451	1.81	31,426,540	27,334,037	14.97
Pension	81,333,489	137,817,537	(40.98)	81,333,489	66,210,117	22.84

Note: Details may not add up to totals due to rounding-off of figures.

P/ Preliminary figures.

r/ Revised figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports

Prepared by: NTD, 8 April 2008

**Table 2. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
February 2008 and February 2007**

Item	February 2008 P/		February 2007		Percent Growth/ (Decline) Rate
	Total	Percent to Total	Total	Percent to Total	
Number of Plans Sold	17,939	100.00	19,666	100.00	(8.78)
Education	884	4.93	2,471	12.56	(64.23)
Life	12,164	67.81	9,757	49.61	24.67
Pension	4,891	27.26	7,438	37.82	(34.24)
Sales (Peso Amount)	1,432,405,102	100.00	1,703,999,120	100.00	(15.94)
Education	141,747,894	9.90	319,719,082	18.76	(55.66)
Life	453,143,780	31.64	371,864,501	21.82	21.86
Pension	837,513,428	58.47	1,012,415,537	59.41	(17.28)
Initial Collection (In pesos)	127,649,696	100.00	196,495,286	100.00	(35.04)
Education	14,889,668	11.66	27,810,298	14.15	(46.46)
Life	31,426,540	24.62	30,867,451	15.71	1.81
Pension	81,333,489	63.72	137,817,537	70.14	(40.98)

Note: Details may not add up to totals due to rounding-off of figures.

P/ Preliminary figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports
Prepared by: NTD, 8 April 2008

Table 3. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS

January – February 2008 & January – February 2007

Item	January – February 2008 P/		January – February 2007		Percent Growth/ (Decline) Rate
	Total	Percent to Total	Total	Percent to Total	
Number of Plans Sold	34,347	100.00	39,908	100.00	(13.93)
Education	1,791	5.21	5,395	13.52	(66.80)
Life	23,611	68.74	19,167	48.03	23.19
Pension	8,945	26.04	15,346	38.45	(41.71)
Sales (Peso Amount)	2,534,239,674	100.00	3,536,838,826	100.00	(28.35)
Education	278,307,902	10.98	705,860,677	19.96	(60.57)
Life	868,730,400	34.28	747,426,833	21.13	16.23
Pension	1,387,201,373	54.74	2,083,551,316	58.91	(33.42)
Initial Collection (In pesos)	237,936,996	100.00	416,802,898	100.00	(42.91)
Education	31,632,814	13.29	62,015,462	14.88	(48.99)
Life	58,760,577	24.70	67,669,066	16.24	(13.16)
Pension	147,543,606	62.01	287,118,370	68.89	(48.61)

Note: Details may not add up to totals due to rounding-off of figures.

P/ Preliminary figures.

Source of Basic Data: Monthly Sales Reports

Prepared by: NTD, 8 April 2008