

Table 1. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
January 2007, December 2006, and January 2006

Item	January 2007 P/	January 2006	Percent Growth/ (Decline) Rate	January 2007 P/	December 2006	Percent Growth/ (Decline) Rate
Number of Plans Sold	20,140	20,504	(1.78)	20,140	25,285	(20.35)
Education	2,896	3,070	(5.67)	2,896	2,190	32.24
Life	9,351	6,875	36.01	9,351	14,977	(37.56)
Pension	7,893	10,559	(25.25)	7,893	8,118	(2.77)
Sales (Peso Amount)	1,828,154,731	1,717,969,267	6.41	1,828,154,731	2,225,150,978	(17.84)
Education	383,757,995	387,731,000	(1.02)	383,757,995	294,610,601	30.26
Life	373,816,292	234,245,206	59.58	373,816,292	536,372,202	(30.31)
Pension	1,070,580,443	1,095,993,061	(2.32)	1,070,580,443	1,394,168,174	(23.21)
Initial Collection (In pesos)	219,962,053	207,320,704	6.10	219,962,053	285,116,250	(22.85)
Education	33,997,788	39,025,088	(12.88)	33,997,788	27,781,447	22.38
Life	36,672,687	21,766,844	68.48	36,672,687	50,563,078	(27.47)
Pension	149,291,577	146,528,772	1.89	149,291,577	206,771,725	(27.80)

Note: Details may not add up to totals due to rounding-off of figures.

P/ Preliminary figures.

r/ Revised figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports

Prepared by: NTD, 26 February 2007

Table 2. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
January 2006 and January 2007

Item	January 2007 P/		January 2006		Percent Growth/ (Decline) Rate
	Total	Percent to Total	Total	Percent to Total	
Number of Plans Sold	20,140	100.00	20,504	100.00	(1.78)
Education	2,896	14.38	3,070	14.97	(5.67)
Life	9,351	46.43	6,875	33.53	36.01
Pension	7,893	39.19	10,559	51.50	(25.25)
Sales (Peso Amount)	1,828,154,731	100.00	1,717,969,267	100.00	6.41
Education	383,757,995	20.99	387,731,000	22.57	(1.02)
Life	373,816,292	20.45	234,245,206	13.64	59.58
Pension	1,070,580,443	58.56	1,095,993,061	63.80	(2.32)
Initial Collection (In pesos)	219,962,053	100.00	207,320,704	100.00	6.10
Education	33,997,788	15.46	39,025,088	18.82	(12.88)
Life	36,672,687	16.67	21,766,844	10.50	68.48
Pension	149,291,577	67.87	146,528,772	70.68	1.89

Note: Details may not add up to totals due to rounding-off of figures.

P/ Preliminary figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports
 Prepared by: NTD, 26 February 2007