

Table 1. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
July 2007, June 2007, and July 2006

Item	July 2007 P/	July 2006	Percent Growth/ (Decline) Rate	July 2007 P/	June 2007	Percent Growth/ (Decline) Rate
Number of Plans Sold	27,584	15,128	82.34	27,584	18,201	51.55
Education	2,324	2,689	(13.57)	2,324	2,597	(10.51)
Life	9,453	5,978	58.13	9,453	8,650	9.28
Pension	15,807	6,461	144.65	15,807	6,954	127.31
Sales (Peso Amount)	2,068,702,089	1,516,981,500	36.37	2,068,702,089	1,736,126,996	19.16
Education	396,784,459	328,539,314	20.77	396,784,459	370,953,033	6.96
Life	352,065,072	215,293,252	63.53	352,065,072	327,909,105	7.37
Pension	1,319,852,558	973,148,934	35.63	1,319,852,558	1,037,264,858	27.24
Initial Collection (In pesos)	202,289,095	222,802,665	(9.21)	202,289,095	169,955,856	19.02
Education	35,549,357	30,914,549	14.99	35,549,357	29,754,689	19.47
Life	29,106,190	15,171,885	91.84	29,106,190	25,007,577	16.39
Pension	137,633,548	176,716,230	(22.12)	137,633,548	115,193,590	19.48

Note: Details may not add up to totals due to rounding-off of figures.

P/ Preliminary figures.

r/ Revised figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports

Prepared by: NTD, 06 September 2007

Table 2. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
July 2006 and July 2007

Item	July 2007 P/		July 2006		Percent Growth/ (Decline) Rate
	Total	Percent to Total	Total	Percent to Total	
Number of Plans Sold	27,584	100.00	15,128	100.00	82.34
Education	2,324	8.43	2,689	17.77	(13.57)
Life	9,453	34.27	5,978	39.52	58.13
Pension	15,807	57.30	6,461	42.71	144.65
Sales (Peso Amount)	2,068,702,089	100.00	1,516,981,500	100.00	36.37
Education	396,784,459	19.18	328,539,314	21.66	20.77
Life	352,065,072	17.02	215,293,252	14.19	63.53
Pension	1,319,852,558	63.80	973,148,934	64.15	35.63
Initial Collection (In pesos)	202,289,095	100.00	222,802,665	100.00	(9.21)
Education	35,549,357	17.57	30,914,549	13.88	14.99
Life	29,106,190	14.39	15,171,885	6.81	91.84
Pension	137,633,548	68.04	176,716,230	79.32	(22.12)

Note: Details may not add up to totals due to rounding-off of figures.

P/ Preliminary figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports

Prepared by: NTD, 06 September 2007

Table 3. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
January – July 2006 & January – July 2007

Item	January – July 2007 P/		January – July 2006		Percent Growth/ (Decline) Rate
	Total	Percent to Total	Total	Percent to Total	
Number of Plans Sold	141,800	100.00	129,215	100.00	9.74
Education	15,169	10.70	19,917	15.41	(23.84)
Life	59,127	41.70	42,923	33.22	37.75
Pension	67,504	47.61	66,375	51.37	1.70
Sales (Peso Amount)	11,985,136,680	100.00	11,180,292,168	100.00	7.20
Education	2,198,936,816	18.35	2,458,952,111	21.99	(10.57)
Life	2,278,790,965	19.01	1,547,001,874	13.84	47.30
Pension	7,507,408,900	62.64	7,174,338,182	64.17	4.64
Initial Collection (In pesos)	1,354,584,894	100.00	1,417,806,341	100.00	(4.46)
Education	198,106,321	14.62	234,807,770	16.56	(15.63)
Life	195,208,768	14.41	123,983,906	8.74	57.45
Pension	961,269,805	70.96	1,059,014,665	74.69	(9.23)

Note: Details may not add up to totals due to rounding-off of figures.

P/ Preliminary figures.

Source of Basic Data: Monthly Sales Reports
 Prepared by: NTD, 06 September 2007