

Table 1. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
July 2005, June 2006, and July 2006

Item	July 2006 ^{Pf}	July 2005	Percent Growth/ (Decline) Rate	July 2006 ^{Pf}	June 2006 ^{rf}	Percent Growth/ (Decline) Rate
Number of Plans Sold	15,128	18,759	(19.36)	15,128	18,159	(16.69)
Education	2,689	2,825	(4.81)	2,689	2,989	(10.04)
Life	5,978	5,794	3.18	5,978	6,477	(7.70)
Pension	6,461	10,140	(36.28)	6,461	8,693	(25.68)
Sales (Peso Amount)	1,516,981,500	1,297,294,020	16.93	1,516,981,500	1,839,995,357	(17.56)
Education	328,539,314	311,542,346	5.46	328,539,314	352,665,702	(6.84)
Life	215,293,252	207,821,880	3.60	215,293,252	218,725,581	(1.57)
Pension	973,148,934	777,929,793	25.09	973,148,934	1,268,604,074	(23.29)
Initial Collection (In pesos)	222,802,665	130,823,437	70.31	222,802,665	265,615,053	(16.12)
Education	30,914,549	27,848,010	11.01	30,914,549	36,225,304	(14.66)
Life	15,171,885	19,437,505	(21.95)	15,171,885	15,083,705	0.58
Pension	176,716,230	83,537,921	111.54	176,716,230	214,306,044	(17.54)

Note: Details may not add up to totals due to rounding-off of figures.

^{Pf} Preliminary figures.

^{rf} Revised figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports

Prepared by: NTD, 31 August 2006

Table 2. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
July 2005 and July 2006

Item	July 2006 ^{PI}		July 2005		Percent Growth/ (Decline) Rate
	Total	Percent to Total	Total	Percent to Total	
Number of Plans Sold	15,128	100.00	18,759	100.00	(19.36)
Education	2,689	17.77	2,825	15.06	(4.81)
Life	5,978	39.52	5,794	30.89	3.18
Pension	6,461	42.71	10,140	54.05	(36.28)
Sales (Peso Amount)	1,516,981,500	100.00	1,297,294,020	100.00	16.93
Education	328,539,314	21.66	311,542,346	24.01	5.46
Life	215,293,252	14.19	207,821,880	16.02	3.60
Pension	973,148,934	64.15	777,929,793	59.97	25.09
Initial Collection (In pesos)	222,802,665	100.00	130,823,437	100.00	70.31
Education	30,914,549	13.88	27,848,010	21.29	11.01
Life	15,171,885	6.81	19,437,505	14.86	(21.95)
Pension	176,716,230	79.32	83,537,921	63.86	111.54

Note: Details may not add up to totals due to rounding-off of figures.

^{PI} Preliminary figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports

Prepared by: NTD, 31 August 2006

Table 3. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
January - July 2005 & January - July 2006

Item	January - July 2006 ^{P/}		January - July 2005		Percent Growth/ (Decline) Rate
	Total	Percent to Total	Total	Percent to Total	
Number of Plans Sold	129,199	100.00	204,667	100.00	(36.87)
Education	19,901	15.40	34,727	16.97	(42.69)
Life	42,923	33.22	79,131	38.66	(45.76)
Pension	66,375	51.37	90,809	44.37	(26.91)
Sales (Peso Amount)	11,178,356,685	100.00	13,406,990,475	100.00	(16.62)
Education	2,457,870,736	21.99	3,999,330,917	29.83	(38.54)
Life	1,547,001,874	13.84	2,599,902,759	19.39	(40.50)
Pension	7,173,484,074	64.17	6,807,756,798	50.78	5.37
Initial Collection (In pesos)	1,417,758,060	100.00	1,404,211,051	100.00	0.96
Education	234,759,489	16.56	386,278,339	27.51	(39.23)
Life	123,983,906	8.75	234,176,808	16.68	(47.06)
Pension	1,059,014,665	74.70	783,755,903	55.81	35.12

Note: Details may not add up to totals due to rounding-off of figures.

^{P/} Preliminary figures.

Source of Basic Data: Monthly Sales Reports
 Prepared by: NTD, 31 August 2006