

Table 1. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
June 2005, May 2006, and June 2006

Item	June 2006 ^{P/}	June 2005	Percent Growth/ (Decline) Rate	June 2006 ^{P/}	May 2006 [†]	Percent Growth/ (Decline) Rate
Number of Plans Sold	18,159	21,129	(14.06)	18,159	16,295	11.44
Education	2,989	3,178	(5.95)	2,989	2,793	7.02
Life	6,477	6,476	0.02	6,477	6,562	(1.30)
Pension	8,693	11,475	(24.24)	8,693	6,940	25.26
Sales (Peso Amount)	1,839,995,357	1,473,509,575	24.87	1,839,995,357	1,391,852,079	32.20
Education	352,665,702	365,102,020	(3.41)	352,665,702	346,493,819	1.78
Life	218,725,581	207,262,894	5.53	218,725,581	225,882,928	(3.17)
Pension	1,268,604,074	901,144,661	40.78	1,268,604,074	819,475,332	54.81
Initial Collection (In pesos)	265,615,053	152,868,487	73.75	265,615,053	152,657,361	73.99
Education	36,225,304	33,245,469	8.96	36,225,304	31,225,093	16.01
Life	15,083,705	20,488,701	(26.38)	15,083,705	14,849,348	1.58
Pension	214,306,044	99,134,317	116.18	214,306,044	106,582,920	101.07

Note: Details may not add up to totals due to rounding-off of figures.

^{P/} Preliminary figures.

[†] Revised figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports
 Prepared by: NTD, 27 July 2006

Table 2. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
June 2005 and June 2006

Item	June 2006 ^{P/}		June 2005		Percent Growth/ (Decline) Rate
	Total	Percent to Total	Total	Percent to Total	
Number of Plans Sold	18,159	100.00	21,129	100.00	(14.06)
Education	2,989	16.46	3,178	15.04	(5.95)
Life	6,477	35.67	6,476	30.65	0.02
Pension	8,693	47.87	11,475	54.31	(24.24)
Sales (Peso Amount)	1,839,995,357	100.00	1,473,509,575	100.00	24.87
Education	352,665,702	19.17	365,102,020	24.78	(3.41)
Life	218,725,581	11.89	207,262,894	14.07	5.53
Pension	1,268,604,074	68.95	901,144,661	61.16	40.78
Initial Collection (In pesos)	265,615,053	100.00	152,868,487	100.00	73.75
Education	36,225,304	13.64	33,245,469	21.75	8.96
Life	15,083,705	5.68	20,488,701	13.40	(26.38)
Pension	214,306,044	80.68	99,134,317	64.85	116.18

Note: Details may not add up to totals due to rounding-off of figures.

^{P/} Preliminary figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports

Prepared by: NTD, 27 July 2006

Table 3. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
January - June 2005 & January - June 2006

Item	January - June 2006 ^{P/}		January - June 2005		Percent Growth/ (Decline) Rate
	Total	Percent to Total	Total	Percent to Total	
Number of Plans Sold	114,092	100.00	185,908	100.00	(38.63)
Education	17,212	15.09	31,902	17.16	(46.05)
Life	36,945	32.38	73,337	39.45	(49.62)
Pension	59,935	52.53	80,669	43.39	(25.70)
Sales (Peso Amount)	9,660,886,534	100.00	12,109,696,455	100.00	(20.22)
Education	2,129,331,422	22.04	3,687,788,571	30.45	(42.26)
Life	1,331,708,622	13.78	2,392,080,879	19.75	(44.33)
Pension	6,199,846,490	64.17	6,029,827,005	49.79	2.82
Initial Collection (In pesos)	1,194,814,031	100.00	1,273,387,614	100.00	(6.17)
Education	203,844,939	17.06	358,430,330	28.15	(43.13)
Life	108,812,021	9.11	214,739,303	16.86	(49.33)
Pension	882,157,071	73.83	700,217,981	54.99	25.98

Note: Details may not add up to totals due to rounding-off of figures.

^{P/} Preliminary figures.

Source of Basic Data: Monthly Sales Reports

Prepared by: NTD, 27 July 2006