

Table 1. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
March 2005, February 2006, and March 2006

Item	March 2006 ^{P/}	March 2005	Percent Growth/ (Decline) Rate	March 2006 ^{P/}	February 2006	Percent Growth/ (Decline) Rate
Number of Plans Sold	22,678	37,677	(39.81)	22,678	22,624	0.24
Education	2,771	6,489	(57.30)	2,771	2,640	4.96
Life	5,813	17,098	(66.00)	5,813	5,472	6.23
Pension	14,094	14,090	0.03	14,094	14,512	(2.88)
Sales (Peso Amount)	1,475,561,874	2,541,843,358	(41.95)	1,475,561,874	1,816,137,718	(18.75)
Education	327,292,343	776,810,950	(57.87)	327,292,343	327,175,429	0.04
Life	227,205,494	510,970,882	(55.53)	227,205,494	214,820,986	5.77
Pension	921,064,036	1,254,061,527	(26.55)	921,064,036	1,274,141,304	(27.71)
Initial Collection (In pesos)	179,352,148	272,530,775	(34.19)	179,352,148	240,173,717	(25.32)
Education	28,741,541	75,548,941	(61.96)	28,741,541	31,352,177	(8.33)
Life	21,587,588	42,015,282	(48.62)	21,587,588	19,017,848	13.51
Pension	129,023,019	154,966,553	(16.74)	129,023,019	189,803,691	(32.02)

Note: Details may not add up to totals due to rounding-off of figures.

^{P/} Preliminary figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports
 Prepared by: NTD, 26 April 2006

Table 2. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
March 2005 and March 2006

Item	March 2006 ^{P/}		March 2005		Percent Growth/ (Decline) Rate
	Total	Percent to Total	Total	Percent to Total	
Number of Plans Sold	22,678	100.00	37,677	100.00	(39.81)
Education	2,771	12.22	6,489	17.22	(57.30)
Life	5,813	25.63	17,098	45.38	(66.00)
Pension	14,094	62.15	14,090	37.40	0.03
Sales (Peso Amount)	1,475,561,874	100.00	2,541,843,358	100.00	(41.95)
Education	327,292,343	22.18	776,810,950	30.56	(57.87)
Life	227,205,494	15.40	510,970,882	20.10	(55.53)
Pension	921,064,036	62.42	1,254,061,527	49.34	(26.55)
Initial Collection (In pesos)	179,352,148	100.00	272,530,775	100.00	(34.19)
Education	28,741,541	16.03	75,548,941	27.72	(61.96)
Life	21,587,588	12.04	42,015,282	15.42	(48.62)
Pension	129,023,019	71.94	154,966,553	56.86	(16.74)

Note: Details may not add up to totals due to rounding-off of figures.

^{P/} Preliminary figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports

Prepared by: NTD, 26 April 2006

Table 3. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
January - March 2005 & January - March 2006

Item	January - March 2006 ^{P/}		January - March 2005		Percent Growth/ (Decline) Rate
	Total	Percent to Total	Total	Percent to Total	
Number of Plans Sold	65,912	100.00	107,033	100.00	(38.42)
Education	8,481	12.87	20,987	19.61	(59.59)
Life	18,160	27.55	45,230	42.26	(59.85)
Pension	39,271	59.58	40,816	38.13	(3.79)
Sales (Peso Amount)	5,010,801,359	100.00	6,940,561,820	100.00	(27.80)
Education	1,042,198,772	20.80	2,454,984,136	35.37	(57.55)
Life	676,271,686	13.50	1,623,771,914	23.40	(58.35)
Pension	3,292,330,901	65.70	2,861,805,769	41.23	15.04
Initial Collection (In pesos)	627,057,569	100.00	721,480,407	100.00	(13.09)
Education	99,118,806	15.81	241,278,044	33.44	(58.92)
Life	62,372,281	9.95	157,982,223	21.90	(60.52)
Pension	465,566,483	74.25	322,220,140	44.66	44.49

Note: Details may not add up to totals due to rounding-off of figures.

^{P/} Preliminary figures.

Source of Basic Data: Monthly Sales Reports
 Prepared by: NTD, 26 April 2006