

Table 1. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
May 2005, April 2006, and May 2006

Item	May 2006 ^{P/}	May 2005	Percent Growth/ (Decline) Rate	May 2006 ^{P/}	April 2006 ^{r/}	Percent Growth/ (Decline) Rate
Number of Plans Sold	16,295	24,494	(33.47)	16,295	14,380	13.32
Education	2,793	3,385	(17.49)	2,793	2,697	3.56
Life	6,562	8,805	(25.47)	6,562	5,609	16.99
Pension	6,940	12,304	(43.60)	6,940	6,074	14.26
Sales (Peso Amount)	1,391,852,079	1,477,285,399	(5.78)	1,391,852,079	1,206,955,767	15.32
Education	346,493,819	395,227,022	(12.33)	346,493,819	335,041,955	3.42
Life	225,882,928	251,772,272	(10.28)	225,882,928	201,476,427	12.11
Pension	819,475,332	830,286,105	(1.30)	819,475,332	670,437,385	22.23
Initial Collection (In pesos)	152,657,362	146,545,153	4.17	152,657,362	127,939,751	19.32
Education	31,225,093	36,330,123	(14.05)	31,225,093	30,785,705	1.43
Life	14,849,348	20,123,452	(26.21)	14,849,348	15,297,267	(2.93)
Pension	106,582,920	90,091,578	18.31	106,582,920	81,856,780	30.21

Note: Details may not add up to totals due to rounding-off of figures.

^{P/} Preliminary figures.

^{r/} Revised figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports

Prepared by: NTD, 26 June 2006

Table 2. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
May 2005 and May 2006

Item	May 2006 ^{P/}		May 2005		Percent Growth/ (Decline) Rate
	Total	Percent to Total	Total	Percent to Total	
Number of Plans Sold	16,295	100.00	24,494	100.00	(33.47)
Education	2,793	17.14	3,385	13.82	(17.49)
Life	6,562	40.27	8,805	35.95	(25.47)
Pension	6,940	42.59	12,304	50.23	(43.60)
Sales (Peso Amount)	1,391,852,079	100.00	1,477,285,399	100.00	(5.78)
Education	346,493,819	24.89	395,227,022	26.75	(12.33)
Life	225,882,928	16.23	251,772,272	17.04	(10.28)
Pension	819,475,332	58.88	830,286,105	56.20	(1.30)
Initial Collection (In pesos)	152,657,362	100.00	146,545,153	100.00	4.17
Education	31,225,093	20.45	36,330,123	24.79	(14.05)
Life	14,849,348	9.73	20,123,452	13.73	(26.21)
Pension	106,582,920	69.82	90,091,578	61.48	18.31

Note: Details may not add up to totals due to rounding-off of figures.

^{P/} Preliminary figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports
 Prepared by: NTD, 26 June 2006

Table 3. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
January - May 2005 & January - May 2006

Item	January - May 2006 ^{P/}		January - May 2005		Percent Growth/ (Decline) Rate
	Total	Percent to Total	Total	Percent to Total	
Number of Plans Sold	95,933	100.00	164,779	100.00	(41.78)
Education	14,223	14.83	28,724	17.43	(50.48)
Life	30,468	31.76	66,861	40.58	(54.43)
Pension	51,242	53.41	69,194	41.99	(25.94)
Sales (Peso Amount)	7,820,891,178	100.00	10,636,186,880	100.00	(26.47)
Education	1,776,665,720	22.72	3,322,686,551	31.24	(46.53)
Life	1,112,983,041	14.23	2,184,817,985	20.54	(49.06)
Pension	4,931,242,416	63.05	5,128,682,344	48.22	(3.85)
Initial Collection (In pesos)	929,198,979	100.00	1,120,519,126	100.00	(17.07)
Education	167,619,636	18.04	325,184,860	29.02	(48.45)
Life	93,728,315	10.09	194,250,602	17.34	(51.75)
Pension	667,851,028	71.87	601,083,664	53.64	11.11

Note: Details may not add up to totals due to rounding-off of figures.

^{P/} Preliminary figures.

Source of Basic Data: Monthly Sales Reports
Prepared by: NTD, 26 June 2006