

**Table 1. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
May 2008, April 2008 and May 2007**

Item	May 2008 P/	May 2007	Percent Growth/ (Decline) Rate	May 2008 P/	April 2008	Percent Growth/ (Decline) Rate
Number of Plans Sold	32,213	26,987	19.36	32,213	17,806	80.91
Education	935	1,142	(18.13)	935	677	38.11
Life	14,369	9,074	58.35	14,369	13,015	10.40
Pension	16,909	16,771	0.82	16,909	4,114	311.01
Sales (Peso Amount)	1,258,610,557	1,674,500,781	(24.84)	1,258,610,557	1,114,768,487	12.90
Education	156,637,157	168,663,808	(7.13)	156,637,157	113,299,569	38.25
Life	532,786,807	339,812,819	56.79	532,786,807	467,331,024	14.01
Pension	569,186,592	1,166,024,155	(51.19)	569,186,592	534,137,894	6.56
Initial Collection (In pesos)	106,679,229	176,865,332	(39.68)	106,679,229	108,074,360	(1.29)
Education	17,359,142	16,358,393	6.12	17,359,142	13,389,772	29.64
Life	33,244,916	25,220,172	31.82	33,244,916	28,556,878	16.42
Pension	56,075,171	135,286,766	(58.55)	56,075,171	66,127,709	(15.20)

Note: Details may not add up to totals due to rounding-off of figures.

P/ Preliminary figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports

Prepared by: NTD, 17 June 2008

**Table 2. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS
May 2008 and May 2007**

Item	May 2008 P/		May 2007		Percent Growth/ (Decline) Rate
	Total	Percent to Total	Total	Percent to Total	
Number of Plans Sold	32,213	100.00	26,987	100.00	19.36
Education	935	2.90	1,142	4.23	(18.13)
Life	14,369	44.61	9,074	33.62	58.35
Pension	16,909	52.49	16,771	62.14	0.82
Sales (Peso Amount)	1,258,610,557	100.00	1,674,500,781	100.00	(24.84)
Education	156,637,157	12.45	168,663,808	10.07	(7.13)
Life	532,786,807	42.33	339,812,819	20.29	56.79
Pension	569,186,592	45.22	1,166,024,155	69.63	(51.19)
Initial Collection (In pesos)	106,679,229	100.00	176,865,332	100.00	(39.68)
Education	17,359,142	16.27	16,358,393	9.25	6.12
Life	33,244,916	31.16	25,220,172	14.26	31.82
Pension	56,075,171	52.56	135,286,766	76.49	(58.55)

Note: Details may not add up to totals due to rounding-off of figures.

P/ Preliminary figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports
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Table 3. NUMBER OF PLANS SOLD AND SALES OF PRE-NEED CORPORATIONS

January - May 2008 & January - May 2007

Item	January - May 2008 P/		January - May 2007		Percent Growth/ (Decline) Rate
	Total	Percent to Total	Total	Percent to Total	
Number of Plans Sold	103,844	100.00	96,208	100.00	7.94
Education	4,396	4.23	10,248	10.65	(57.10)
Life	64,367	61.98	41,217	42.84	56.17
Pension	35,081	33.78	44,743	46.51	(21.59)
Sales (Peso Amount)	6,397,335,975	100.00	8,185,886,781	100.00	(21.85)
Education	748,912,673	11.71	1,431,208,325	17.48	(47.67)
Life	2,367,683,615	37.01	1,604,386,973	19.60	47.58
Pension	3,280,739,686	51.28	5,150,291,484	62.92	(36.30)
Initial Collection (In pesos)	615,721,670	100.00	983,064,698	100.00	(37.37)
Education	88,038,519	14.30	132,802,275	13.51	(33.71)
Life	153,849,643	24.99	141,819,756	14.43	8.48
Pension	373,833,508	60.71	708,442,667	72.06	(47.23)

Note: Details may not add up to totals due to rounding-off of figures.

P/ Preliminary figures.

Initial Collection is the first payment made by the planholder upon purchase of a plan depending on his mode of payment.

Source of Basic Data: Monthly Sales Reports

Prepared by: NTD, 17 June 2008