

# **SEC MEMORANDUM CIRCULAR NO. 08**

Series of 2023

TO: ALL CONCERNED

SUBJECT: SECURING & EXPANDING CAPITAL FOR

FARMS & AGRI-BUSINESS RELATED MODERNIZATION SCHEMES

(SEC FARMS)

**WHEREAS**, the Philippine Development Plan 2023–2028 (PDP) aims to reinvigorate job creation and accelerate poverty reduction;

**WHEREAS**, the expansion of the agricultural industry is vital to meeting these PDP objectives;

**WHEREAS**, one of the key strategies of the PDP is to modernize agriculture and agribusiness to raise overall productivity, move Philippine products up the value chain, promote diversification and ensure food security;

**WHEREAS**, the Department of Agriculture, in recognition of the vital role of the agricultural sector in the Philippine economy, focuses its key strategies on farm clustering & consolidation, modernization, and industrialization to achieve its battle cry, "*Masaganang Agrikultura, Maunlad na Ekonomiya*";

**WHEREAS**, the establishment of agri-business industries and development of markets for agricultural products, through farm and agri-business modernization involving the application of innovative technology, require huge capital from both the public and private sectors;

**WHEREAS**, raising of capital from the private sector for agri-business project may involve the sale or offer for sale or distribution of securities to investors, which may reach Overseas Filipino Workers through the utilization of fintech and other digital technology;

**WHEREAS**, Subsection 8.1 of the Securities Regulation Code ("SRC") prohibits the selling or offering for distribution of securities within the Philippines without a registration statement duly filed with and approved by the Commission;

**WHEREAS**, Subsection 12.1 of the SRC mandates that securities required to be registered under Subsection 8.1 shall be registered through the filing by the issuer in the main office of the Commission of a sworn registration statement with respect to such securities, in such form and containing such information and documents as the Commission shall prescribe;

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**WHEREAS**, Subsection 12.6 of the SRC directs the Commission to declare the registration statement effective or rejected, unless the application is allowed to amend the registration statement within forty-five (45) days after the date of filing of the registration statement, or such later date to which the issuer has consented:

**WHEREAS**, the Revised SRC Rule 68 of the Implementing Rules and Regulations of the SRC mandates that external auditors and auditing firms (if engaged) by Issuers of Securities which have sold securities pursuant to a registration statement under Section 12 of the SRC should be in the Group A category and duly accredited by the Commission.

**WHEREAS**, Section 72.1 of the SRC states that, for purposes of its rules or regulations, the Commission may classify persons, securities and other matter within its jurisdiction, and prescribe different requirements for different classes of persons, securities, or matter.

**NOW, THEREFORE**, pursuant to the foregoing and other pertinent provisions of the SRC and its Implementing Rules and Regulations, the Commission hereby adopts the following guidelines for registration of securities for agri-business companies by using form **SEC FARMS.** 

Section 1. Simplified Form for Registration - An agri-business corporation seeking to register its securities may use **SEC FARMS** in lieu of the current SEC Form 12-1 subject to the following conditions:

- i. A corporation has to be established specific for an agri-business project. All subscribed shares of such corporation must be fully paid.
- ii. The amount of securities to be registered shall not exceed the amount of Five Hundred Million Pesos (P500,000,000.00) per project or such other amount the Commission may prescribe, applied in a single or series of registration.
- iii. The amount from the proceeds of the securities to be registered and offered represents at most fifty percent (50%) of the total project cost.
- iv. A registrant corporation, in order to use the SEC FARMS, must be able to demonstrate that:
  - a. It has already secured and allocated as seed money for the project an amount representing the other fifty percent (50%) of the total project cost. This latter amount shall be put in escrow account or such other arrangement acceptable to the Commission; or
  - b. If the registrant corporation has already started the project, the total of the actual percentage of accomplishment of the project and the funds in possession of the registrant corporation specifically allocated for the project shall be not less than fifty percent (50%) of the total project cost.
- v. A registrant corporation may offer its registered securities in a single offer period or in a continuing offer period based on a reasonable and acceptable schedule but not to exceed one year from the date of the issuance of the Order of Registration and Permit to Sell.
- vi. A registrant corporation shall submit to the Commission a monthly report on the progress of the project and the offer, indicating the amount raised during the month and a running balance of the total amount raised since the start of the offer.

- vii. A registrant corporation shall secure from its stockholder/s, controlling person/s or such other person/s as may be allowed by the Commission, a guarantee for the purpose of covering any shortfall in the target amount intended to be raised from the public. The guarantee shall be in such form and manner approved by the Commission.
- viii. A registrant corporation shall engage an underwriter unless it is able to demonstrate that it has the ability to sell all or substantially all of its securities to the public.

Section 2. Shortened Period to Declare Registration Statement Effective - The Commission undertakes to declare the registration statement effective or rejected within twenty-eight (28) days after the date of filing of its SEC FARMS, unless the applicant consents to such later date and the applicant is allowed to amend the registration statement. Any amendment filed prior to the effective date of the registration of its securities shall recommence the twenty-eight (28) day period within which the Commission shall act on the application;

Section 3. Requirements for External Auditor and Financial Reporting - Notwithstanding the requirements under Part I (3)(B)(b)(I)(b)(9) of the Revised SRC Rule 68, an agri-business company that would register its securities through SEC FARMS may engage the services of Group B SEC accredited External Auditors or Auditing Firms under the following conditions:

- The engagement of a Group B SEC accredited External Auditor or Auditing Firm shall be allowed for a period of five (5) fiscal years beginning from the Fiscal Year after the Commission's approval of the issuer application for registration of its securities;
- ii. On the sixth (6th) year, the Issuer will be required to engage a Group A SEC accredited External Auditor or Auditing Firm.
- iii. Notwithstanding the foregoing conditions, the Commission may require anytime the engagement of a Group A SEC accredited External Auditor or Auditing Firm as it deems necessary and consistent with public interest and the protection of investors.

Also, notwithstanding the requirements on the submission of Financial Statements under PART II (5) (A)(i) to (vi) of Revised SRC Rule 68, the Commission may allow a registrant company using SEC FARMS to file Financial Statements covering a period less than what is required under the mentioned Rules, provided that:

- The registrant corporation is able to show that the officers who will be involved in the operation of the agri-business activities relating to the project have a three-year related experience; or
- ii. The registrant corporation is able to show that it has a related corporation, either as parent, subsidiary or affiliate that is involved in the same or similar business activity for the last three-years.

Section 4. Other Applicable Requirements - All other existing requirements under the SRC and the Revised Corporation Code (RCC) and their implementing rules and regulations, and other applicable laws, rules and regulations, circulars and orders of the Commission shall be strictly complied with by agri-business companies with registered securities.

Section 5. Penalty Clause - Any violation of the requirements and conditions set herein, the SRC and RCC and their implementing rules and regulations, and other applicable laws, rules and regulations, circulars and orders of the Commission shall be penalized accordingly.

Section 6. Effectivity - This Memorandum Circular shall take effect immediately after its publication in two (2) newspapers of general circulation in the Philippines.

Makati City, Philippines

15 June 2023

EMILIO B. AQUINO

# SECURITIES AND EXCHANGE COMMISSION

#### **REGISTRATION STATEMENT**

 $\underline{S}$  ecuring &  $\underline{E}$  xpanding  $\underline{C}$  apital for  $\underline{F}$  arms &  $\underline{A}$  gri-business  $\underline{R}$  elated  $\underline{M}$  odernization  $\underline{S}$  chemes (SEC FARMS)

#### GENERAL INSTRUCTIONS

- 1. Pursuant to SEC Res. No. 08, s. of 2023, agri-business companies may use SEC FARMS for registration of its securities that are sold or offered for sale pursuant to Sections 8 and 12 of the Securities Regulation Code ("Code" or "SRC"). The amount of securities to be registered shall not exceed Five Hundred Million Pesos (Php500,000,000.00) per project or such other amount the Commission may prescribe, applied in a single or series of registration. The use of SEC FARMS is without prejudice to the right of the Commission to require such other information or documents as it may prescribe, consistent with the interest of the general public and for the protection of investors.
- 2. Under Section 13.1(b) of the Securities Regulation Code ("SRC"), the Commission may reject Registration Statement which on its face is *incomplete*. Notwithstanding the said provision, Sec. 14.2 of the SRC states that an amendment filed prior to the effectivity date of the Registration Statement ("RS") shall recommence the twenty-eight (28) day period within which the Commission shall act on a RS. Thus, should the company be amendable to extending the 28-day processing period (by executing a letter consenting to the processing time of the application to enable the company to amend its RS) the Market and Securities Regulation Department ("MSRD") shall be constrained to elevate the application based on the existing RS on file, to enable MSRD to comply with the said processing period mandated under Section 12.6 of the SRC.
- 3. Attention is directed to Revised SRC Rule 68, on the Financial Statement requirements. Prior to preparation of their filings, registrants should also review the provisions of SRC Rule 72.1, "General Rules and Regulations for Filing of SEC Forms with the Securities and Exchange Commission." Definitions contained in "Annex B" and Revised SRC Rule 68, to the extent they are not defined herein, shall govern the meanings of similar terms used therein.
- 4. The registration statement shall be signed by the registrant's chief executive officer, its chief operating officer, its chief financial officer, its controller, its chairman of the board, its corporate secretary or persons performing similar functions.
- 5. The name of each person who signs the registration statement shall be typed or printed beneath his/her signature. Any person who occupies more than one of the specified position shall indicate the capacity in which he signs the registration statement. At least one (1) copy of the documents filed shall be manually signed and the unsigned copies shall be conformed.
- 6. Every amendment to a registration statement shall be signed by the persons specified in Section 12.4 of the Code or by any executive officer duly authorized by the Board of Directors. The final prospectus shall, however, be signed by all required signatories under Section 12.4 of the Code.
- 7. Three (3) copies of the complete SEC FARMS shall be filed including exhibits and all other papers and documents filed as part thereof. All general instructions as to financial statements, exhibits are to be omitted from the registration statement in all cases. If any of such item is inapplicable, or the answer thereto is in the negative, a statement to that effect shall be made.

- 8. In case of withdrawal of a registration statement, fifty percent (50%) of the filing fee paid shall be *forfeited and not* be allowed for future application.
- 9. In the event that the registration statement is rejected pursuant to Section 13 of the Code, the filing fee paid thereon shall be *forfeited*.
- 10. Confidential Treatment of Information filed with the Commission, Any request for confidentiality<sup>1</sup> will be presented to Commission En Banc *prior to the issuance of the pre-effective letter*
- 11. How to use this form: Put  $\sqrt{\phantom{a}}$  inside the box to mark a box and provide any information describe therein, if required.

<sup>&</sup>lt;sup>1</sup> With filing fee

# SECURITIES AND EXCHANGE COMMISSION REGISTRATION STATEMENT FOR

# $\underline{\textbf{S}} \textbf{ECURING} \& \underline{\textbf{E}} \textbf{XPANDING} \ \underline{\textbf{C}} \textbf{APITAL FOR} \\ \underline{\textbf{F}} \textbf{ARMS AND} \ \underline{\textbf{A}} \textbf{GRI-BUSINESS} \ \underline{\textbf{R}} \textbf{ELATED} \ \underline{\textbf{M}} \textbf{ODERNIZATION} \ \underline{\textbf{S}} \textbf{CHEMES} \\ \textbf{(SEC FARMS)}$

SEC Registra	tion Number			
in its charter				
jurisdiction o	f incorporation or			
BIR Tax Ider	itification No.			
Industry Gro	up:		Agribusiness	
Official Email	address:	Alternate Email ad	ldress	
_	-	www.		
Fiscal Year (D	ay and Month)			
	COMI	PUTATION OF FILIN	G FEE	
rities to be	Amount to be registered	Proposed Maximum offering price per unit	Proposed maximum aggregate offering price	Amount of registration fee
f	Exact name of in its charter	Principal Business Address including postal code  Province, country of other jurisdiction of incorporation or organization  BIR Tax Identification No.  Industry Group:  Official Email address:  Official Contact Number  Fiscal Year (Day and Month)  COME	Exact name of issuer as specified in its charter  Principal Business Address including postal code  Province, country of other jurisdiction of incorporation or organization  BIR Tax Identification No.  Industry Group:  Official Email address: Alternate Email address: Alternate Email address: Alternate Email address: Fiscal Year (Day and Month)  COMPUTATION OF FILIN  Feach class Amount to be registered Maximum offering	Exact name of issuer as specified in its charter  Principal Business Address including postal code

Registration Statements filed pursuant to Section 12 of the Code shall be accompanied by a fee as follows:

Maximum aggregate price of securities to be offered	Amount of filing fee		
Not more than P500 Million	0.10% of the maximum aggregate price of the securities to be offered		

A legal research fee of 1% of the filing fee paid for filings made pursuant to SRC Rule  $8.1\,$  shall also be paid at the time of the filing.

# PART I - INFORMATION REQUIRED IN PROSPECTUS

- 1. Front of the Registration Statement and Outside Front Cover Page of Prospectus
- 2. Inside Front Cover and First Two or More Pages of Prospectus
- 3. Forward looking Statement
- 4. Definition of Terms
- 5. Executive Summary
- 6. Risk Factors
- 7. Business Information
- 8. Use of Proceeds
- 9. Description of Securities Offered
- 10. Plan of Distribution
- 11. Capitalization
- 12. Outstanding Securities and Principal Shareholders
- 13. Board of Directors
- 14. Management
- 15. Financial Information
- 16. Information on Independent Accountant and Other Related Matters
- 17. Independent Auditors and Counsels
- 18. Other Material Factors

# PART II - INFORMATION REQUIRED IN REGISTRATION STATEMENT BUT NOT REQUIRED IN PROSPECTUS

#### 19. Other Expenses of Issuance and Distribution

Give the itemized statement of all expenses of the offering other than the discounts. If any of the securities are registered for sale by security holders, state how much of the expenses the security holders will pay. If the amount of any items are not known, give estimates but identify them as such.

#### 20. Exhibits

The exhibits index shall list exhibits in the same order, as the exhibit table. Refer to Part VII (A) of Annex "C" on the description of each document listed below.

Description	Exhibit No.
1. Publication of Notice re: Filing	
2. Articles of Incorporation and By-laws	
3. Subsidiaries of the Registrant (if any)	

Description	Exhibit No.
4. Instruments defining the rights of security holders	
5. Opinion re: Legality	
6. Opinion re: Tax Matters	
7. Audited Financial Statements/Audited Interim Financial Statements	
8. Consent of Experts and Independent Counsel	
9. Notarized Curriculum Vitae and Latest Photographs of Officers and Members of the Board of Directors	
10. Certificate of Qualification of Independent Director	
11. Authorization re: Issuer's Bank Account	
12. Manual on Corporate Governance	
13. Board Resolution (a) approving the securities offering and authorizing the filing of Registration Statement; (b) approving the disclosure contained in the Registration Statement and Prospectus and assuming liability for the information contained therein	
14. Secretary Certificate as to adoption by the Board of certain corporate governance principles	
15. Material Contracts	
<ol> <li>Corporate Secretary Certification that all mandated government license, permit are secured and valid</li> </ol>	
17. Government Issued Permits and Licenses, Accreditation (National and Local) e.g. DA and its attached agencies/bureaus/corporation (if applicable),	
18. Environmental Compliance Certificate	
19. Farm Operational Manual	
20. DA Regulatory Impact Assessment (RIA) Report	
21. Approved Farm Design and Building Plan	
22. Project Engineer Certification on Project Status & Completion	
23. Copy of Loan Agreement (if any)	
<ul><li>24. List of Mechanical Equipment</li><li>25. DA Evaluation and Approval of Organic/Non-Organic Agricultural Project</li></ul>	
Proposal (if applicable)	
26. Letter of Credit or Available Committed Credit Line (if applicable)	
27. Business Plan approved by Department of Agriculture	
28. Supplier's /Buyers Contract	
29. Additional Exhibits	
30.	
31.	
32.	

21. Furnish any other document the omission of which will render the foregoing material facts or any other part of the Registration Statement misleading.

# **SIGNATURES**

Pursuant to the requirements of the Securities Regul on behalf of the registrant by the undersignedon	
(Name and Signature)	(Name and Signature)
Chief Operating Officer	Chairman of the Board

(Name and Signa Chief Executive O		(Name and Signature) Comptroller  (Name and Signature) Corporate Secretary		
(Name and Signa Chief Financial O				
SUBSCRIBED AND S exhibiting to me his/her			affiants	
Name	Type of Identification	I.D. Number	Date/Place of Issue	
Page No		NOTARY	Y PUBLIC	
Doc. No Book No Series of				

#### Front of Registration Statement and Outside Front Cover Page of Prospectus.

On the outside front cover page of the prospectus, the information provided shall be in an easily readable style and format and include, at a minimum, the following information:

- (a) Name of the issuer
- (b) The terms of the offer including:
  - (i) Description and amount of securities offered;
  - (ii) Public offering price or the offering price range in the case of a preliminary prospectus;
- (c) Name(s) of the salesman; (if applicable)
- (d) The date of the prospectus
- (e) The following statement in bold face 12 point type, prominently displayed:

A REGISTRATION STATEMENT RELATING TO THESE SECURITIES HAS BEEN FILED WITH THE SECURITIES AND EXCHANGE COMMISSION, BUT HAS NOT YET BEEN DECLARED EFFECTIVE. NO OFFER TO BUY THE SECURITIES CAN BE ACCEPTED AND NO PART OF THE PURCHASE PRICE CAN BE RECEIVED UNTIL THE REGISTRATION STATEMENT HAS BECOME EFFECTIVE THEREBY, AND ANY SUCH OFFER MAY BE WITHDRAWN OR REVOKED, WITHOUT OBLIGATION OR COMMITMENT OF ANY KIND. AT ANY TIME PRIOR TO THE NOTICE OF ITS ACCEPTANCE AN INDICATION OF INTEREST IN RESPONSE THERETO INVOLVES NO OBLIGATION OR COMMITMENT OF ANY KIND. THIS PROSPECTUS SHALL NOT CONSTITUTE AN OFFER TO SELL OR BE CONSIDERED A SOLICITATION OF AN OFFER TO BUY.

#### (2) Inside Front Cover and First Two or More Pages of Prospectus.

This (Preliminary/Final) Prospectuscommon shares with anthe "Com		al amount of			(Px.xx)	of
The securities will be		_		, to be	onereu	. 11
Theexpects t	to raise gross pro	ceeds amounti	ng up to _			
and the net proceeds are estimated to	be at least		a	fter dec	lucting f	ees
commissions and expenses relating to	the issuance of th	ne securities. '	The net pr	roceeds	of the O	ffer
shall be used primarily by the Company	' to	. For furthe	er detailed	l inform	ation on	the
use of proceeds, see "Use of Proceeds" of	on page	of this (prelim	inary/fina	al) Pros	pectus.	
Each investor must comply with all la	ws applicable to	it and must o	btain the	necessa	ary cons	ent

approvals or permission for its purchase, offer or sale under the laws and regulation in force to which it is subject.

The company is organized under the Philippine Law. The Company is authorized to distribute

The company is organized under the Philippine Law. The Company is authorized to distribute dividends out of its surplus profit, in cash, properties of the Company, shares of stock. Dividends paid in the form of cash or property, are subject to approval of the Board of Directors of the Company. Dividends paid in the form of additional Common Shares are subject to the approval of the Board of Directors and stockholders who owns at least two-third (2/3) of the outstanding capital of the

company. The Board may not declare dividends as determined by the Board, taking into consideration factors such as implementation of business plans, debt service requirements, operating expenses, budgets, funding of new investments and acquisitions and appropriate reserves and working capital. Refer to page Click or tap here to enter text. on Dividends and Dividend Policy of this Prospectus.

Unless otherwise, indicated, all information in this (Preliminary/Final) Prospectus is as of the date of this (Preliminary/Final) Prospectus. Neither the delivery of this (Preliminary/Final) Prospectus nor any sale made pursuant to this (Preliminary/Final) Prospectus shall, under any circumstances, create implication that the information contained herein is correct as of any date subsequent to the date hereof or that there has been no change in the affairs of the Company since such date.

No person has been authorized to give any information or to make any representation not contained in this (Preliminary/Final) Prospectus. If given or made, any such information or representation must not be relied upon as having been authorized by the Company. This (Preliminary/Final)Prospectus does not constitute an offer or any securities, or any offer to sell or solicitation of any offer to buy any of the securities of the Company in any jurisdiction, to or from any person to whom it is unlawful to make such offer or solicitation in such jurisdiction.

Before making an investment decision, investor must rely on their own due diligence examination of the Company and the terms of the Offer including the risks involved.

The Issuer has included in this Statement all of its representation about this offering. If anyone gives you more or different information, you should ignore it. You should carefully review and rely only on the information in this Statement in making an investment decision. The Investors should be aware that risks and uncertainties might occur.

By:

NAME & SIGNATUIRE President

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# **Forward-looking Statements**

This Prospectus contains forward-looking statements that are, by their nature, subject to significant risks and uncertainties. These forward-looking statements include, without limitation, statements relating to:

- known and unknown risks:
- uncertainties and other factors which may cause actual results, performance or achievements of the Issuer , to be materially different from any future results; and
- performance or achievements expressed or implied by forward-looking statements.

Such forward-looking statements are based on assumptions regarding the present and future business strategies and the environment in which the registrant will operate in the future. Important factors that could cause some or all of the assumptions not to occur or cause actual results, performance or achievements to differ materially from those in the forward-looking statements include, among other things:

- the ability of the registrant to successfully implement its strategies;
- the ability of the registrant to anticipate and respond to healthcare trends;
- the ability of the registrant to successfully manage its growth;
- the condition and changes in the Philippines, Asian or global economies;
- any future political instability in the Philippines, Asia or other regions;
- changes in interest rates, inflation rates and the value of the Peso against the U.S. Dollar and other currencies;
- changes in government regulations, including tax laws, or licensing requirements in the Philippines, Asia or other regions; and
- competition in the agriculture industries in the Philippines and globally.

Additional factors that could cause actual results, performance or achievements of registrant to differ materially include, but are not limited to, those disclosed under "Risk Factors" and elsewhere in this Prospectus.

These forward-looking statements speak only as of the date of this Prospectus. The registrant expressly disclaim any obligation or undertaking to release, publicly or otherwise, any updates or revisions to any forward-looking statement contained herein to reflect any change in the expectations of the registrant with regard thereto or any change in events, conditions, assumptions or circumstances on which any statement is based.

This Prospectus includes forward-looking statements, including statements regarding the expectations and projections of the Issuer for future operating performance and business prospects. The words "believe", "expect", "anticipate", "estimate", "project", "may", "plan", "intend", "will", "should", "would" and similar words identify forward-looking statements. In addition, all statements other than statements of historical facts included in this Prospectus are forward-looking statements. Statements in this Prospectus as to the opinions, beliefs and intentions of the Issuer accurately reflect in all material respects the opinions, beliefs and intentions of the management of the registrant as to such matters at the date of this Prospectus, although the Issuer can give no assurance that such opinions or beliefs will prove to be correct or that such intentions will not change. This Prospectus discloses, under the section "Risk Factors" and elsewhere, important factors that could cause actual results to differ materially from the expectation of the Issuer. All subsequent written and oral forward-looking statements attributable to either the Issuer or persons acting on behalf of the Issuer are expressly qualified in their entirety by cautionary statements

SEC FARMS 1 | Page

#### **DEFINITION OF TERMS**

#### \*Define technical terms used in the Prospectus

As used in this Prospectus, the following terms shall have the meanings ascribed to them:

"SEC" Philippine Securities and Exchange Commission

"BIR" Bureau of Internal Revenue "BAI" Bureau of Animal Industry

Agribusiness Refer to economic activities derived from or connected to farm products

Refers to agriculture and fishery-related activities that put farmers, fisherfolk, Agribusiness

processors, distributors, and consumers with a system that produces, processes, transport, markets and distributes agricultural and fishery products. It encompasses input production, farm and fishery operations and management equipment and

supplies manufacturing, food/non-food processing, trading and retailing

Refers to agricultural input suppliers, farmer-producers, processor-wholesaler-**Agribusiness Sector** 

distributors and retailers

**Agricultural Land** Land devoted to or suitable for the cultivation of the soil, planting of crops, growing of

> trees, raising of livestock, poultry, fish or aquaculture production, including the harvesting of such farm products, and other farm activities and practices performed in conjunction with such farming operations by person whether natural or juridical and not classified by law as mineral land, forest land, residential land, commercial land and

industrial land

Agricultural value chain Refers to a set of actors/players, such as farmers, fisherfolk, traders, suppliers,

processors, and aggregators, who make up the linked sequence of value-adding activities undergone by an agricultural product when converted from raw materials to

the final form it is presented to the consumers

**Broiler Chicken Broiler Performance** 

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**Consolidators** 

**Contract Grower** 

"DA **Environmental Compliance Certificate** 

"ECC"

**Farming** 

**Grower contracts** 

**Growth Cycle Integrators** 

**Investment Farm** 

**Livestock Agriculture** "OFW"

**Poultry integrators** 

Commonly used for comparing the flocks and batches. Higher than the value better

will be the efficiency

Any person engaged in the business of caring for or raising poultry, livestock or other agricultural products under a contract growing arrangement, whether the poultry,

swine, or other agricultural product is owned by such person or by another

Department of Agriculture

Environmental Compliance Certificate is a document issued by the DENR/EMB after a positive review of an ECC application certifying that the proposed project will not cause significant negative environmental impact and the project proponent has complied with all the requirements of the Environmental Impact System, and has

committed to implement its approved Environmental Management Plan

Part of the agricultural industry that is involved in any activity that individuals and

corporations undertake to work on the land. This includes producing food, raising

livestock, and growing other crops

Written agreement between consolidators and growers that provide full and complete

disclosure of all terms and conditions affecting grower payment for production of

poultry

Refers to an agricultural business operation that is purchased and operated for

financial gain.

Is concerned with raising and maintaining livestock, primarily for the purposes of

producing meat, milk and eggs. It also includes wool and leather production

Overseas Filipino Workers

(Insert additional row if necessary)

SEC FARMS 2 | Page

#### **EXECUTIVE SUMMARY**

The following summary is qualified in its entirety by, and should be read in conjunction with, the more detailed information and audited financial statements, including notes thereto, found in the appendices of this Prospectus.

Prospective investors should read this entire Prospectus fully and carefully, including the section on "Risk Factors". In case of any inconsistency between this summary and the more detailed information in this Prospectus, then the more detailed portions, as the case may be, shall at all times prevail.

#### **Brief Background on the Company**

Provide information required under Part I (A)(1) of Annex "C" Disclose company's experience in farming or managing agri-related business

# **Business of the Registrant**

Describe in details what Agribusiness sector the registrant does and proposes to do, including farming and farming related commercial activities, products or goods are or will be produced or services that are or will be rendered:

- (i) Principal agricultural products or services and their markets indicating the relative contribution to sales or revenues.
- (ii) Sources and availability of raw materials and the names of principal suppliers and major existing supply contracts
- (iii) Disclose how dependent the business is on the consolidator, the loss of which would have a material adverse effect on the registrant. Describe existing contract with consolidator/s
- (iv) Need for government approval of principal services. If registrant has not yet received that approval, discuss the status of the approval within the government process
- (v) Effect of existing government regulations on the business
- (vi) Cost and effect of compliance with environment laws
- (vii) Market forces significant impact on the agribusiness sector, such as changes in climate change, changes in consumer taste that alters what products are grown or raised, global competition
- (viii) Use of new technology to reduce crop cost and increase yield to remain competitive

#### **Supply Chain Management**

- · Disclose the management of the flow of goods or services, starting with the origin of the goods and the ending with the consumption of the commodity to include the movement and storage of raw materials involved in progress, inventory, and items that are fully furnished.
- $\cdot$   $\,$  Disclose how the company able to track and relate the production, delivery and shipping of goods and services
- $\cdot$  Disclose how the company manages to reduce cost and help enhance their long-term efficiency, and at the same time generate value for their stakeholder and clients

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· Disclose how the company is able to eradicate the unnecessary costs, movements, and handling to minimize the prices or cost

#### Compliance agricultural regulations

· Disclose the company's compliance with relevant agricultural regulations of the DA and its attached bureaus, agencies and corporation among others.

# **RISK FACTORS**

An investor should seek professional advice if he or she is uncertain of, or has not understood any aspect of the securities to invest in or the nature of risks involved in buying of securities.

An investor deals in an investment of which may carry a different level of risks.

1. The following is a summary of all the risks that apply to the Issuer and/or this offering. You should carefully consider these risks prior to investing in this offering.

#### **Operating History:**

The Issuer has limited or no operating history because the Issuer may have operated for only a short period of time, it has produced little or no profit. There is no assurance that it will ever produce a profit.

Limited Resources/Losses (select all that apply):

The Issuer has limited resources and will not be able to continue operating without the proceeds from this offering. It is possible that the proceeds from this offering and other resources may not be sufficient for the Issuer to continue to finance operations. The Issuer expects to continue to experience losses from operations and it cannot be predicted when or if the Issuer will become profitable. If the Issuer achieves profitability, it may not be sustainable.

The Issuer has incurred losses since inception and may incur future losses. The Issuer has not yet generated a profit from operations. As of the date of the most recent financial statements, the Issuer had an accumulated deficit of

However, the Issuer can mitigate said risk by:

**Key Personnel** 

The Issuer success depends substantially on the services of a small number of individuals
The Issuer may be harmed if it loses the services of these people and it is not able to attract and retain qualified replacements
The Issuer's officers, directors, managers and key persons will continue to have substantial ownership and control over the Issuer after the offering
The Issuer does not maintain key person life insurance on those individuals on whom the Issuer's success depends. The loss of any of these individuals could have a substantial negative impact on the Issuer and your investments.

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However, the Issuer can mitigate said risk by:

#### Inexperience Management (select all that apply):

None of the Issuer's officers, directors, and/or managers has managed a company in this industry. The Issuer's ability to operate successfully may depend on its ability to attract and retain qualified personnel, who may be in great demand.
None of the Issuer's officers, directors, and/or managers has experience in managing a development stage of modern farm
Not Applicable

However, the Issuer can mitigate said risk by:

#### **Past Failures**

Prior to organizing the Issuer, one or more of the Issuer's officers, directors, and/or managers operated a business in which shareholders lost part or all of their investment. The Issuer's ability to operate successfully may depend on its officers, directors, and/or managers to succeed where they have failed before.

However, the Issuer can mitigate said risk by:

# **Government Regulations:**

The Issuer must comply with local and national rules and regulations. If the Issuer fails to comply with a rule or regulation it may be subject to fines or other penalties, or its permit or license may be revoked or suspended. The Issuer may have to stop operation and you may lose your entire investment.

#### **Dilution** (select all that apply):

 The contract apply fr		
The price of a share in this offering is significantly higher than the book value of the securities. By participating in this offering, you will incur immediate and substantial dilution of the book value of your investment.		
To the extent outstanding options or warrants to purchase securities are exercised, new Investors will incur further dilution of the book value of their investment		
There are no limits in place to restrict the Issuer's ability to issue securities in the future. If the Issuer issues additional securities, by participating in this offering you may experience further dilution of the value of your investment.		

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#### **No Existing Market**

Because there is no market for the Issuer's securities, you may not be able to sell your securities or recover any part of your investment. You should not invest unless you can afford to hold your investment indefinitely.

# **Offering Price**

The offering price of the Issuer's securities has been arbitrarily set and accordingly should not be considered an indication of the actual value of the Issuer.

#### **Underwriter Requirement**

The Issuer may be exempted with respect to the requirement of an underwriting agreement, provided, that the Issuer can show sufficient proof that it has the ability to sell all or substantially all of its securities to the public.

## Lack of Investor Control (select if applicable):

The Issuer's officers, directors, managers, and/or key persons will continue to have substantial control over the Issuer after the offering. As such, you may have little or no ability to influence the affairs of the Issuer.

#### Other Risks and Risk Management (Briefly describe and how to mitigate)

Risk relating to the Business

- Licenses, permits
- High fixed investment risk
- Regulatory risks
- Biosecurity risk
- Emergencies/disaster risks
- Production Risk
- Supply Chain Risk
- Postharvest Losses Risk
- Disruption in the mobilization of supply
- Market Risk
- Technological changes in management, housing and equipment
- Hazardous material events, e.g. chemical/radiological exposure
- Contractual obligational risks/Cancellation
- Financial Risk
- Litigation

Risks to purchasers associated with corporate actions including:

- Additional issuance of securities
- Issuer repurchases of securities
- A sale of the Issuer or of assets of the Issuers
- Transactions with related parties

Describe any other risks that apply to the Issuer and/or the offering that have not yet been address above. Failure to disclose all material risks may subject the Issuer, its Officers, Directors, Managers or promoters to liability for securities fraud.

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# **BUSINESS INFORMATION**

# **Business Operations**

# a) **Integrator Responsibilities** (Briefly describe the following)

- Building plans, design and specifications
- Quality day-old chicks/swine/etc
- Broiler feeds and nutrition program
- Medicine and vaccines
- Technical assistance
- Laboratory services
- Information recording materials
- Ready market
- Competitive payment agreement

#### b) Contract Grower Responsibility

- Farm houses and facilities
- Farm security
- Feeds warehouse
- Electricity and water system
- Labor and security
- Farm equipment
- Maintenance of farm facilities, roads and equipment
- Proper farm management

# c) Supply Channel

Input/Equipment	Source/Supplier	Quantity	Cost per Unit

Disclose contact information and other relevant information of Supplier/s.

# d) Target Buyers

Product	Name	Volume Requirement	Quantity to be Supplied	Selling Price per unit	Mode of Payment

Disclose contact information and other relevant information of Buyer/s

#### e) Farm Operations

The Issuer (select all that apply):

Has never conducted operations
Is in the construction development stage
Is currently conducting operations
Has shown a profit in the last fiscal year

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Describe in details the how the farm will operate, to include the following:

- Farm size, location, restrictions
- Building Design and Equipment
- Breeder load capacity
- Growth cycle
- Broiler Performance Index
- Harvest Recovery
- Payment Scheme Incentives and benefits
- Farm Management Practices
- Bio-security protocol
- Finishing and Harvesting
- Cleaning and Disinfection
- Waste Management

#### Competition

Describe the competition that the Issuer faces, and how the Issuer intends to compete. If the Issuer offers what it considers to be unique good or services, discuss competition from companies that provide similar or substantial goods or services.

Name the Issuer's principal competitors, and indicate their relative size and financial market strengths. Describe the Issuer's strategy, whether to compete by price, service, or some other basis

# **Employees**

The Issuer (select all that apply):

Has existing Labor Union in the company
Has existing Collective Bargaining Agreement
Has existing labor strike

Indicate whether or not any of them are subject to collective bargaining agreements (CBA) and the expiration dates of any CBA. If the registrant's employees are on strike, or have been in the past three (3) years, or are threatening to strike, describe the dispute. Indicate any supplemental benefits or incentive arrangements the registrant has or will have with its employees;

# **Labor Requirements**

Type of Work (e.g. construction, farm preparation, farm work, etc.)	Number of Workers Needed	Wage per person per day	Man-Days	Type of engagemen t of employees*

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\*Disclose whether contractual, permanent or seasonal.

# **Properties**

The Issuer (select all that apply):

Property	Own	Lease
Land/Building/Real Estate		
Equipment and other long term assets		
Intangible property such as patents, licenses, copyrights,		
trademarks, etc.		

Give the location and describe the condition of the principal properties (such as real estate, plant and equipment, mines, patents, etc.) that the registrant and its subsidiaries own. Disclose any mortgage, lien or encumbrance over the property and describe the limitations on ownership or usage over the same. Indicate also what properties it leases, the amount of lease payments, expiration dates and the terms of renewal options. Indicate what properties the registrant intends to acquire in the next twelve (12) months, the cost of such acquisitions, the mode of acquisition (i.e. by purchase, lease or otherwise) and the sources of financing it expects to use. If the property is being leased, indicate and describe the terms and conditions of the lease.

DAR Clearance status

# Legal Proceedings of Company, its Subsidiaries and/or Affiliates

Describe briefly any material pending legal proceedings to which the registrant or any of its subsidiaries or affiliates is a party or of which any of their <u>property is the subject</u>. Include the name of the court or agency in which the proceedings are pending, the date instituted, the principal parties thereto, a description of the factual basis alleged to underlie the proceeding and the relief sought. Include similar information as to any such proceedings known to be contemplated by governmental authorities or any other entity.

# Transactions with and/or dependence on related parties

Disclose any transactions with and/or related parties

# **USE OF PROCEEDS**

#### **Net Proceeds**

f) The net proceeds of the offering are as follows:

	Amount (Php)
Gross Proceeds from the Offering	
Less: Expenses	
SEC Registration Fee	
UP Legal Research Fee	

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	Amount (Php)
Documentary Stamp	
Legal Fees	
Auditors Fees	
Others (Specify)	
Net Proceeds from the Offering	

#### **Detailed Use of Net Proceeds**

Provide a detailed breakdown on how the Issuer intends to use the net offering proceeds.

Details of Use of Proceeds	Amount	%	Disbursement Period
TOTAL			

Where less than all of the securities to be offered may be sold and more than one use is listed for the proceeds, the registrant shall indicate the order of priority of such purposes and discuss its plans if substantially less than the maximum proceeds are obtained.

If any material amounts of other funds are necessary to accomplish the specified purpose(s) for which the offering is made, the registrant shall state the amounts and sources of such other funds needed.

If the proceeds will be used to pay-off existing debt, disclose the following: \_\_\_\_\_ Not Applicable

Name of Debtor	Amount of Debt	Interest	Maturity Date
TOTAL			

	Descri	ption	of the	debt
--	--------	-------	--------	------

Is the debtor related to the Issuer or any of its Directors or Officers?\_\_\_\_Yes \_\_\_\_No

If the answer to any of the above is "yes", disclose the relationship between each person and the issuer and the principal terms of each transaction. If assets were acquired from a person, disclose the cost of the asset to the issuer and the method used to determine this cost. Disclose for each person who has been involved in more than one related party transaction, their relationship with the issuer and which of the transactions they have been involved with.

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Description of Property	
Name of Seller	
Acquisition Cost	
Terms of Payment	
and the principal terms of each trans the asset to the issuer and the metho	res", disclose the relationship between each person and the issuer saction. If assets were acquired from a person, disclose the cost of od used to determine this cost. Disclose for each person who has ed party transaction, their relationship with the issuer and which avolved with.
businesses, describe the assets or businessets the cost of the assets and, where	is to be used to acquire assets or finance the acquisitions of other nesses and identify the persons from whom they will be bought. such assets are to be acquired from affiliates of the registrant or a persons from whom they are to be acquired and set forth the ost to the registrant.
If the proceeds will be used for the cons	struction, provide the following:
Project Name	
Project Cost (Estimate)	
Schedule of Disbursement	
Target Completion Date	
Percentage Completed	
the additional funding? Not A	pplicable
the additional funding? Not A	
the additional funding? Not A  DESCRIP'  Securities of the Registrant  The securities being offered are (see	TION OF SECURITIES OFFERED
the additional funding? Not A  DESCRIP'  Securities of the Registrant  The securities being offered are (so Founder's Shares	TION OF SECURITIES OFFERED
the additional funding? Not A  DESCRIP'  Securities of the Registrant  The securities being offered are (see	TION OF SECURITIES OFFERED

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- (a) State the amount of capital stock of each class issued or included in the shares of stock to be offered:
- (b) If the registrant is offering common equity, describe any dividend, voting and preemption rights.
- (c) If the registrant is offering preferred stock, describe the dividend, voting, conversion and liquidation rights as well as redemption or sinking fund provisions.;
- (d) Describe the material rights of common or preferred shares;
- (e) Describe any provision in the charter or by-laws that would delay, defer or prevent a change in control of the registrant.

i) These securities have (select all that apply):

Cumulative voting rights
Pre-emptive rights to purchase any new issue of securities
Preference as to dividends or interest
Restrictions on dividends or other distributions
Preference over liquidation
Anti-dilution
Conversion rights
Other special voting rights
Other special rights or preference (specify):

- (a) Describe any other material rights of common or preferred stockholders.
- (b) Describe any provision in the charter or by-laws that would delay, defer or prevent a change in control of the registrant.

j) Source of the aforementioned shares offered for sale (select all that apply):

Primary (from the unissued portion of the Authorized Capital Stock)
Secondary Selling Shareholders

# **Secondary Offering**

k) If any of the securities to be registered are to be offered for the account of shareholder, name each such security holder, indicating the following: \_\_\_\_ Not Applicable

Name of Selling Shareholder	Class of Securities Offered	No. of Shares Offered for Sale	Offer Price	Issue Value

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l)_	The selling shareholder/s (select all that apply):						
	Certifies as to the accuracy of any part of the registration statement contributed to						
	Certifies that he/she are the legitimate beneficial owner of the securities.						
_							

Tranche	Class	Offer Price	No of Shares	Amount		
Total Aggregate						

# **Recent sale of Unregistered or Exempt Securities**

Furnish the following information as to all securities of the registrant sold by it within the past three (3) years which were not registered under the Code. Include sales of reacquired securities, as well as new issues, securities issued in exchange for property, services, or other securities, and new securities resulting from the modification of outstanding securities. Indicate whether the issuer received written confirmation from the Commission under SRC Rule 10.1 that such exemptive relief from registration was available and, if so, the date such confirmation was issued:

Class of Securities Sold	Purchasers	Consideration	Exemption from Registration Claimed

Determination of the Offer Price

Discuss the various factors considered in determining the offering price of the securities for registration.

The following factors may be relevant to the price at which the securities are being offered: after-tax earnings, price/earnings multiple, net tangible book value per share.

#### Dilution

Where **common equity securities** are being registered and there is a substantial disparity between the public offering price and the effective cash cost to officers, directors, promoters and affiliated persons of common equity acquired by them in transactions during the past five (5) years, or which they have the right to acquire, and the registrant is not subject to the reporting requirements of Section 17 of the Code immediately prior to filing of the registration statement, there shall be included a comparison of the public contribution under the proposed public offering and the effective cash contribution of such persons. In such cases, and where common equity securities are being registered by a registrant that has had losses in each of its last three fiscal years, or from inception if shorter, and there is a material dilution of the purchasers' equity interest, the following shall be disclosed:

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- (1) The net tangible book value per share before and after the distribution. For this purpose, net tangible book value means total assets (exclusive of copyrights, patents, goodwill, research and development costs, pre-operating costs, and similar intangible assets) minus total liabilities.
- (2) The amount of the increase in such net tangible book value per share attributable to the cash payments made by purchasers of the shares being offered; and
- (3) The amount of the immediate dilution from the public offering price which will be absorbed by such purchasers.

The following does not purport to be a complete listing of all the rights, obligations, and privileges attaching to or arising from the Offer Shares. Some rights, obligations, or privileges may be further limited or restricted by other documents and subject to final documentation. Prospective investors are enjoined to perform their own independent investigation and analysis of the Company and the Offer Shares. Each prospective investor must rely on its own appraisal of the Company and the Offer Shares and its own independent verification of the information contained herein and any other investigation it may deem appropriate for the purpose of determining whether to invest in the Offer Shares and must not rely solely on any statement or the significance, adequacy, or accuracy of any information contained herein. The information and data contained herein are not a substitute for the prospective investor's independent evaluation and analysis.

# Terms and Conditions of the Offer Issue Size ..... Offer Shares ..... Terms and Manner of Payment ...... Cash/Installment Offer Period ..... Applications ..... Eligible Applicants ..... Restriction on Ownership ...... Right to accept, reject and scale down applications ..... Refunds ..... Issuance and Transfer of Taxes ...... Restrictions on the Issuance and Disposal of shares ..... Trading of Shares ..... Over the Counter (OTC) **Investor Restrictions** n) Is the offering subject to any other Investor restrictions? \_\_\_\_ Yes \_\_\_\_ No o) Are the securities subject to any resale restrictions by the Issuer? \_\_\_\_ Yes \_\_\_\_ No

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# PLAN OF DISTRIBUTION

p) List the person/s who will offer and sell the securities on behalf of the Issuer:

Name	Relationship to Issuer	Address	Tel. No.	Compensation received for selling securities

If the securities are to be offered through the selling efforts of its employees, describe the plan of distribution.

Outline briefly the plan of distribution of any securities to be registered that are to be offered other than through its employee/s  $\frac{1}{2}$ 

If the securities are to be offered through application of modern technology provide detailed information on how the securities will be traded.

# **CAPITALIZATION**

#### **Capital Stock**

Authorized Capital Stock

Type of Shares	Number of Shares	Par Value	Amount	% of Ownership

# Subscribed Capital Stock

Type of Shares	Number of Shares	Par Value	Amount	% of Ownership

# **OUTSTANDINGSECURITIES AND PRINCIPAL SHAREHOLDERS**

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# **Outstanding Securities**

q) For each class of the Issuer's securities, indicate the total number of outstanding securities and the total number of securities of the Issuer is authorized to issue. Also, include a description of each class of securities.

Class of Securities	Securities Outstanding	Securities the Issuer is Authorized to Issue
TOTAL		

#### **Stockholders**

**Original Stockholders** 

r) Provide the names of the original stockholders, class of securities, number of shares held and percentage of total shares held over outstanding shares.

No	Name	Class of Securities	Shares Held	%
110	Hume	Glass of becarities	bilares freia	70
1				
2				
3				
4				
5				
6				
7				
8				
	TOTAL			

# Top 20 Stockholders

s) Provide the names of the Top Twenty (20) principal shareholders who beneficially owns at least 10% interest of each class of securities in the Issuer.

No	Name	Class of Securities	Number of Share Held	%
1				
2				
3				
4				
5				
6				
7				
8				
9				

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No	Name	Class of Securities	Number of Share Held	%
10				
11				
12				
13				
14				
15				
16				
17				
18				
19				
20				
	TOTAL			

#### **Dividends and Dividend Policy**

- t) Dividends and Dividend Policy
  - a) Discuss any cash dividends declared on each class of its common equity by the registrant for the two most recent fiscal years and any subsequent interim period for which financial statements are required to be presented by SRC Rule 68 if applicable.
  - b) Describe any restriction that limits the ability to pay dividends on common equity or that are likely to do so in the future.
  - c) Describe company's dividend policy and the fact of payment of dividends or the reasons for nonpayment thereof.

#### **BOARD OF DIRECTORS**

# Directors

d) The table below sets forth each member of the Board of Directors of the Issuer as of the date of the Prospectus:

No	Name	Age	Position	Citizenship	Year Appointed
1			Chairman		
2			Vice		
_			Chairman		
3			Director		
4			Director		
5			Director		
6			Director		
7			Director		
8			Director		
9			Director		
10			Director		
11			Director		

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No	Name	Age	Position	Citizenship	Year Appointed
12			Director		
13			Independent Director		
14			Independent Director		
15			Independent Director		

# **Business and Work Experience**

e) Provide information on the business and/or professional working experience of the above named Directors for the past five (5) years:

No	Name	Business and/or Professional Work Experience
1		
2		
3		
4		
5		
6		
7		
8		
9		
10		
11		
12		
13		
14		
15		

Disclose in details director's disclosure on self-dealings and related party transactions, if any.

f) Other Directorship of Independent Directors

Name of Independent Director	Reporting Company	Year Appointed
-		Appointed

# **Security Ownership of Directors**

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The following table shows the security ownership of directors in the common shares of the Company as of\_ Amount and Nature of Beneficial Ownership Citizenship No. of Shares % Ownership Name Indirect Direct **MANAGEMENT** Officer, Manager and Key Person Provide background information for each Officer, Manager and Key Person. The term "Key Person" means a person who makes significant contribution to the business of the Issuer. Name Age Position Treasurer/Chief Finance Officer Education **Business Experience** Name

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**Corporate Secretary** 

Age

Position

Education

**Business Experience** 

Name	
Age	
Position	Assistant Corporate Secretary
Education	
Business Experience	
Name	
Age	
Position	Farm Manager
Education	
Training	
Incort additional table if necessary	

Insert additional table if necessary

# Security Ownership of Officers, Managers and Key Persons

The following	table sh	nows the	security	ownership	of	management	in	the	common	shares	of ·	the
Company as of	f		·									

Name		nd Nature of Il Ownership	Citizenship	Number of	% Ownership	
	Direct	Indirect		Shares		

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#### Compensation

h) List the compensation paid by the Issuer to the Chief Executive Officers and four (4) most highly compensated officers other than the CEO, all of whom shall be individually named during the last fiscal year:

#### **SUMMARY COMPENSATION TABLE**

#### **Annual Compensation**

	(a) Name and	(b)	(c)	(d)	(e) Other Annual
	Principal position	Year	Salary (P)	Bonus (P)	Compensation
CEO					
A					
В					
С					
D					
Е	All other officers and directors as a group unnamed				

# **Compensation of Directors**

- (a) Standard Arrangements. Describe any standard arrangements, stating amounts, pursuant to which directors of the registrant are compensated, or are to be compensated, directly or indirectly, for any services provided as a director, including any additional amounts payable for committee participation or special assignments, for the *last completed fiscal year and the ensuing year*.
- (b) Other Arrangements. Describe the material terms of any other arrangements, including consulting contracts, pursuant to which any director of the registrant was compensated, directly or indirectly, during the registrant's last completed fiscal year, and the ensuring year, for any service provided as director, stating the amount paid and the name of the director.

_	i)	The Issuer (select all that apply):
		Expects compensation to change in the next year
		Owes compensation for prior years

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#### Arrangements with Officers, Directors, Managers and Key Persons

j) The Issuer (select all that apply):

 Has entered into employment or non-compete agreements with any Officer, Manager, Director or Key Person.

 Plans to enter into employment or non-compete agreements with any Officer, Manager, Director or Key Person

# Insolvency Legal Proceedings of Management and Key Personnel

k) An Officer, Manager, Director, Key Person of the Issuer (Put  $\square$  in column if applicable and x otherwise):

Name	Position: D = Director ID - Independent Director O - Officer	C i v i l	C r i m i n a l	A d m i n is t r a ti v e	B a n k r u p t c	Case Details

# **Certain Legal Proceedings**

This section applies to:

- The issuer, its subsidiaries and affiliates
- All Directors and Officers of the Issuer
- All Beneficial Owners of 10% or more of the Issuer's outstanding voting equity and

• All Promoters of the Issuers

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l)	Have any of the above-listed persons filed or subject of any bankruptcy petition filed by or against any business of which such person was a general partner or executive either at the time of the bankruptcy or within two (2) years prior to that time. [ ] Yes [ ] No
m)	Have any of the above-listed persons been named as the subject of a pending felony or misdemeanor criminal proceeding excluding traffic violations or other minor offenses not related to fraud or a financial crime? [ ] Yes [ ] No
n)	Have any of the above-listed persons been the subject of an order, judgment, decree, sanction or administrative findings imposed by any government agency, administrative agency, self-regulatory organization, civil court, or administrative court in the last five (5) years related to his or her involvement in any type of business, securities, insurance, or banking activity?? [ ] Yes [ ] No
0)	Are any of the above-listed persons the subject of a pending civil, administrative, or self-regulatory action related to his or her involvement in any type of business, securities, insurance, or banking activity? [ ] Yes [ ] No
p)	Has any civil action, administrative proceeding, or self-regulatory proceeding been threatened against any of the above-listed persons related to his or her involvement in any type of business, securities, insurance or banking activity? [ ] Yes [ ] No
Liti	gation
q)	The Issuer (select all that apply):
	Has been involved in litigation or subject to administrative action in the last five (5) years that has had a material effect upon the Issuer's business, financial condition or operations
	Has pending litigation or administrative action that may have a material effect upon the Issuer's business, financial condition, or operations
	Is currently threatened by litigation or administrative action that may have a material effect upon the Issuer's business, financial condition, or operations
	None of the above

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# **Family Relationship**

r) Describe any family relationships up to the fourth civil degree either by consanguinity or affinity among directors, executive officers, or persons nominated or chosen by the registrant to become directors or executive officers.

## **Certain Relationship and Related Party Transactions**

s) The Issuer (select all that apply):

Has made loans to an Officer, Manager, Director or Principal Stockholders within the last two (2) years
Has one or more outstanding loans with an Officer, Manager, Director or Principal Stockholder in the future.
Has done other business not associated with this offer with current Officer, Manager, Director, or Principal Stockholder within the last two (2) years
Plans to do other business not associated with this offering with a current Officer, Manager, Director, or Principal Stockholder in the future

#### FINANCIAL INFORMATION

# Management Discussion and Analysis (MD&A) or Plan of Operation

Registrants that have not had revenues from operations in each of the last two fiscal years, or the last fiscal year and any interim period in the current fiscal year for which financial statements are furnished in the disclosure document, shall in addition to applicable items under subparagraph (2), provide the information in subparagraph (1) hereof.

#### (1) Plan of Operation

Describe the plan of operation for the next twelve (12) months. This description should include such matters as:

- (a) a discussion of how long the registrant can satisfy its cash requirements and whether it will have to raise additional funds in the next twelve (12) months;
  - (b) a summary of any product research and development that the registrant will perform for the term of the plan;
  - (c) any expected purchase or sale of plant and significant equipment; and
  - (d) any expected significant changes in the number of employees.

# (2) Management's Discussion and Analysis

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MD&A helps explain financial results. A reader of the MD&A should understand the financial results of the registrant's business as discussed in the "Business" section. It shall provide information with respect to *liquidity, capital resources and other information* necessary to understanding the registrant's *financial condition and results of operation*.

The discussion and analysis shall focus specifically on material events and uncertainties known to management that would cause reported financial information not to be necessarily indicative of future operating results or of future financial condition. This would include descriptions and amounts of matters that would have an impact on future operations and have not had an impact in the past, and matters that have had an impact on reported operations and are not expected to have an impact upon future operations.

For both full fiscal years and interim periods, disclose the company's and its majority-owned subsidiaries' top five (5) key performance indicators. It shall include a discussion of the manner by which the company calculates or identifies the indicators presented on a comparable basis.

#### (a) Full fiscal years

Discuss the registrant's financial condition, changes in financial condition and results of operations for each of the last three fiscal years. If the registrant's financial statement shows losses from operations, explain the causes of these losses and the steps the registrant has taken or is taking to address these causes. This discussion should address the past and future financial condition and results of operation of the registrant, with particular emphasis on the prospects for the future. The discussion should also address those key variable and other qualitative and quantitative factors which are necessary to an understanding and evaluation of the registrant. If material, the registrant should disclose the following:

Any known trends or any known demands, commitments, events or (i) uncertainties that will result in or that are reasonably likely to result in the registrant's liquidity increasing or decreasing in any material way. The registrant shall indicate balance sheet conditions or income or cash flow items that it believes may be indicators of its liquidity condition. The following conditions shall be indicated: whether or not the registrant is having or anticipates having within the next twelve (12) months any cash flow or liquidity problems; whether or not the registrant is in default or breach of any note, loan, lease or other indebtedness or financing arrangement requiring it to make payments; whether or not a significant amount of the registrant's trade payables have not been paid within the stated trade terms. If a material deficiency is identified, the course of action that the registrant has taken or proposes to take to remedy the deficiency should also be indicated. The registrant should identify and separately describe internal and external sources of liquidity, and briefly discuss any sources of liquid assets used.

The term "liquidity" refers to the ability of an enterprise to generate adequate amount of cash to meet its needs for cash. Liquidity generally must be discussed on both a long-term and short-term basis.

- (ii) Any events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation;
- (iii) All material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

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- (iv) Any material commitments for capital expenditures, the general purpose of such commitments, and the expected sources of funds for such expenditures should be described:
- (v) Any known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations should be described. If the registrant knows of events that will cause material change in the relationship between costs and revenues (such as known future increases in cost of labor or materials or price increases or inventory adjustments), the change in the relationship shall be disclosed.
- (vi) Any significant elements of income or loss that did not arise from the registrant's continuing operations;
- (vii) The causes for any material change from period to period which shall include vertical and horizontal analyses of any material item;

The term "material" in this section shall refer to changes or items amounting to five percent (5%) of the relevant accounts or such lower amount, which the registrant deems material on the basis of other factors.

- (viii) Any seasonal aspects that had a material effect on the financial condition or results of operations.
- (b) Interim Periods

If interim financial statements are included in the registration statement or report, provide a comparable discussion that will enable the reader to assess material changes in financial condition and results of operations since the end of the last fiscal year and for the comparable interim period in the preceding year.

# **Projected Income Statement**

	Year 1	Year 2	Year 3	Year 4	Year 5
Initial Capital					
Cash Inflow					
Less: Cash					
Outflow					

#### **Financial Ratios**

Ratio	Formula	Rate
Return on Investment		
Return on Equity		
Profitability Rate		
Payback Period		

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# **Summary Financial Information**

Prospective purchasers of the Offer should reafinancial statements, including the notes the Discussion and Analysis of Results of Operations the year ended and including the notes thereto. The d are found on page Prospectus and Prospectus.	reto, includ and Financ are derive letailed fina	led in this P ial Condition". ed from the a ncial informat	rospectus a The summa udited finantion for the	nd "Management's ary financial data for ncial statements of years ended
The summary of financial and operating information ended were derived from the control of	onsolidated pliance with nation of e derived vith Philippi in accord m Financial w should b related note ancial cond	financial states the Philippine prese from the unane Accounting dance with Phil Information e read in cones thereto, whilition, results of	ements ofe Financial Reported below audited con Standards (lippine Stan performed lipunction with the chare include of operation	eporting Standards as of and for the solidated financial "PAS") 34, "Interim dards on Reviewing by the Independent the consolidated ded in of
	For	the years ende	d	For the months ended
	20	20	20	20
Consolidated Statements of Income Data	(in millio		hare figures ndicated)	(Audited) or where otherwise
	As o	f the years ende		As of the months ended
		(Audited)		(Audited)
Consolidated Statements of Financial Position Data	20	20_	2	0 20
		For the years e December 3		For the months ended
	20			
		(Audited)		(Audited)
Cash Flow Data				

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# Information on Independent Accountant and other Related Matters

#### **External Audit Fees and Services**

t) The External Auditor has rendered (select all that apply):

	audit of the registrant's annual financial statements or services that are normally provided by the external auditor in connection with statutory and regulatory filings or engagements for those fiscal years
	Other assurance and related services that are reasonable related to the performance of the audit or review of the registrant's financial statements.
	The audit committee has approved the above mentioned services

u) The aggregate fees billed are shown below

Year	20_	20_
Audit Fees		
Tax Fees		
All Other Fees		

#### Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

v) The Issuer has no disagreement with its external auditor on any matter regarding (select all that apply):

	Accounting principles or practices
	Financial statement disclosures
	Auditing scope or procedure

- (a) If during the registrant's two most recent fiscal years or any subsequent interim period, an independent accountant who was previously engaged as the principal accountant to audit the registrant's financial statements, or an independent accountant who was previously engaged to audit a significant subsidiary, ceased performing services for registrant, disclose the name of the previous accountant or the handling partner in case of a firm, reason/s for the cessation of service and the date of his resignation, dismissal or cessation of performing services for registrant.
- (b) Describe disagreements, if there were any, with the former accountant on any matter of accounting principles or practices, financial statement disclosure, or auditing scope or procedure which, if not resolved to the satisfaction of the former accountant, would have caused it to make reference to the subject matter of the disagreement(s) in connection with its report.
- (c) If there were any disagreements as described in subparagraph (2), the registrant shall request the former accountant to furnish the registrant with a letter addressed to the Commission stating whether it agrees with the statements made by the registrant and, if not, stating the respects in which it does not agree. The registrant shall file the former accountant's letter as an exhibit to the report or registration statement containing this disclosure

#### **Taxation**

w) Describe any material tax consequences to Investors in this Offering:

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# INDEPENDENT AUDITORS AND COUNSELS

# **Tax and Legal Matters**

All legal opinions/matters in connection with the issuance of each Offer will be passed upon by for the Company have no direct interest in the Company.
may from time to time be engaged to advise in the transactions of the Company and perform legal services on the basis that provide such services to its other clients.
Independent Auditors
The consolidated financial statements of the Company as at and for the years ended have been audited by, independent auditors, in accordance with Philippine Standards on Auditing as set forth in their report thereon appearing elsewhere in this Prospectus.
The Audit Committee of the Company, reviews and monitors, among others, the integrity of all financial reports and ensures compliance with both internal financial management manual and pertinent accounting standards, including regulatory requirements. The Audit Committee also performs the following duties and responsibilities relating to the services of the Company's external auditors:
There is no arrangement that experts and independent counsels will receive a direct or indirect interest in

# **OTHER MATERIAL FACTORS**

the Issuer or was a promoter, underwriter, voting trustee, director, officer, or employee of the Issuer.

Describe any other material factors that will or could affect the Issuer or its business or which are necessary to make any other information in this Statement not misleading or incomplete.

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